## 9

## Valuation

## BASIC CONCEPTS

## CONCEPT OF VALUATION

Valuation means measurement of value in monetary term.
Different measurement bases are:
(a) Historical cost. Assets are recorded at the amount of cash or cash equivalents paid or the fair value of the other consideration given to acquire them at the time of their acquisition.
(b) Current cost. Assets are carried at the amount of cash or cash equivalents that would have to be paid if the same or an equivalent asset were acquired currently.
(c) Realisable (settlement) value. Assets are carried at the amount of cash or cash equivalents that could currently be obtained by selling the asset in an orderly disposal.
(d) Present value. Assets are carried at the present value of the future net cash inflows that the item is expected to generate in the normal course of business.
Other valuation bases:
Net Realisable Value (NRV): This is same as the Realisable (settlement) value. This is the value (net of expenses) that can be realized by disposing off the assets in an orderly manner. Net selling price or exit values also convey the same meaning.
Economic value: This is same as the present value. The other name of it is value to business.
Replacement (cost) value: This is also same as the current cost.
Recoverable (amount) value: This is the higher of the net selling price and value in use.
Deprival value: This is the lower of the replacement value and recoverable (amount) value.
Liquidation value: This is the value (net of expenses), that a business can expect to realize by disposing of the assets in the event of liquidation. Such a value is usually lower than the NRV or exit value. This is also called break-up value.
Fair value: This is not based on a particular method of valuation. It is the acceptable value based on appropriate method of valuation in context of the situation of valuation. Thus fair
value may represent current cost, NRV or present value as the case may be.
Three General Approaches to Valuation are:

1) Cost Approach: e.g. Adjusted Book Value
2) Market Approach: e.g. Comparables
3) Income Approach: e.g. Discounted Cash Flow

VALUATION OF TANGIBLE FIXED ASSETS
Para 9 of AS 10 has stated the components of cost as below:
(a) The cost of an item of fixed asset comprises its purchase price, including import duties and other non-refundable taxes or levies, any trade discounts and rebates are deducted in arriving at the purchase price.
(b) Any directly attributable cost of bringing the asset to its working condition for its intended use;
(c) Administration and other general overhead expenses are usually excluded from the cost of fixed assets because they do not relate to a specific fixed asset.
(d) The expenditure incurred on start-up and commissioning of the project, including the expenditure incurred on test runs and experimental production, is usually capitalised as an indirect element of the construction cost.
(e) If the interval between the date a project is ready to commence commercial production and the date at which commercial production actually begins is prolonged, all expenses incurred during this period are charged to the profit and loss statement.
The same principles that apply to value purchased fixed assets at original cost will apply to self-constructed assets also.
Improvement: Expenditure which increase the future benefits from the existing asset is treated as cost of improvement. This cost of improvement or of any addition or extension which becomes integral part of the existing fixed asset is to be added to the value of the asset.

Revaluation: Revaluation of fixed assets may be made to show the assets at their current costs, particularly in context of the historical cost loosing relevance in inflationary situation. Increase in value of fixed assets is shown as revaluation reserve which is not distributable. The loss on revaluation, however, transferred to profit and loss account.

Government Grants related to specific fixed assets, as per AS 12, can be deducted from the cost of the said assets.
Impairment of assets: When the recoverable amount of an asset falls below its carrying amount, as per AS 28, the carrying amount has to be reduced to the recoverable amount and the loss on impairment should be charged to profit and loss account in addition to the depreciation. If subsequently the recoverable amount rises the reversal, i.e., addition shall be
made to the already reduced carrying amount.
VALUATION OF INTANGIBLES (AS 26): Meaning - An intangible asset is an identifiable non-monetary asset, without physical substance, held for use in the production or supply of goods or services, for rental to others, or for administrative purposes.
Types- Intangible fixed assets can be classified as identifiable intangibles and not identifiable intangibles. The identifiable intangibles include patents, trademarks and designs and brands whereas the not identifiable intangibles are clubbed together as goodwill.
When to Recognize - An intangible asset should be recognised if, and only if:
(a) It is probable that the future economic benefits that are attributable to the asset will flow to the enterprise; and
(b) The cost of the asset can be measured reliably.

If the intangible asset is internally generated:


Para 50 of the AS 26 clearly states that 'Internally generated brands, mastheads, publishing titles, customer lists and items similar in substance should not be recognized as intangible assets'.

- For other types of intangible assets Para 41 (AS 26) stated that 'No intangible asset arising from research (or from the research phase of an internal project) should be recognised' and
- Para 44 requires that 'An intangible asset arising from development (or from the development phase of an internal project) should be recognised if, and only if, all of the conditions specified therein are satisfied'.
When not recognized the expenditure on intangible item would be treated as expense and when recognised the expenditure on the intangible item would be capitalized.
Subsequent expenditure on an intangible asset after its purchase or its completion should be added to the cost of the intangible asset if:
(a) It is probable that the expenditure will enable the asset to generate future economic benefits in excess of its originally assessed standard of performance; and (b) the expenditure
can be measured and attributed to the asset reliably.


## Brand Valuation

- No valuation shall be made for internally generated brand.
- When the brand is acquired separately, the valuation would be made at initial cost of acquisition (with subsequent addition to cost, if any).
All identifiable intangible assets including Patents, Copyrights, Know-how and Designs which are acquired separately valuation would be made at initial cost of acquisition (with subsequent addition to cost, if any).

The depreciable amount of an intangible asset should be allocated on a systematic basis over the best estimate of its useful life. There is a rebuttable presumption that the useful life of an intangible asset will not exceed ten years from the date when the asset is available for use.
Amortization should commence when the asset is available for use.
Valuation of Goodwill - Purchased goodwill can be defined as being the excess of fair value of the purchase consideration over the fair value of the separable net assets acquired. Para 36 of AS-10 Accounting for Fixed Assets' states that only purchased goodwill should be recognised in the accounts.
Goodwill is a thing which is not so easy to describe but in general words good-name, reputation and wide business connection which helps the business to earn more profits than the profit could be earned by a newly started business. The monetary value of the advantage of earning more profits is known as goodwill. Goodwill is an attractive force, which brings in customers to old place of business. Goodwill is an intangible but valuable asset. In a profitable concern it is not a fictitious asset.

Future maintainable profit is ascertained taking either simple or weighted average of the past profits or by fitting trend line. If the past profits do not have any definite trend, average is taken to arrive at the future maintainable profit. If the past profits show increasing or decreasing trend, linear trend equation gives better estimation of the future maintainable profit. If the past profits show increasing or decreasing trend, then more weights are given to the profit figures of the immediate past years and less weight to the profit figures of the furthest past.
The following adjustments from past profits are generally made:
(i) Elimination of abnormal loss arising out of strikes, lock-out, fire, etc. Profitloss figures which contain abnormal loss should either be ignored or eliminated. Similarly, if there is any abnormal gain included in past profits that needs elimination.
(ii) Interest/dividend or any other income from non-trading assets needs elimination because 'capital employed' used for valuation of goodwill comprises only of trading assets.
(iii) If there is a change in rate of tax, tax charged at the old rate should be added back and tax should be charged at the new rate.
(iv) Effect of change in accounting policies should be neutralised to have profit figures which are arrived at on the basis of uniform policies.
Valuation of Liabilities: The different bases of valuation of liabilities are:
(a) Historical cost.
(b) Current cost.
(c) Realisable (settlement) value. Liabilities are carried at their settlement values, that is, the undiscounted amounts of cash or cash equivalents expected to be required to settle the liabilities in the normal course of business.
(d) Present value.

The liability items of the balance sheet are generally carried at the settlement values.
Liabilities may be carried at the present value in case of finance lease.
In case of a finance lease, the lessee should recognize a liability equal to the fair value of the leased asset at the inception of the lease.
In regard provision, the valuation is based on settlement value and not on present value.
Valuation of Shares: For transactions concerning relatively small blocks of shares which are quoted on the stock exchange, generally the ruling stock exchange price (average price) provides the basis.

Principally two basic methods are used for share valuation; one on the basis of net assets and the other on the basis of earning capacity or yield (which, nevertheless, must take into consideration net assets used).
Net Asset Basis: According to this method, value of equity share is determined as follows:
Net assets available to equity shareholders
Number of equity shares
Yield Basis: Broadly, the following steps are envisaged in a yield based valuation considering the rate of return:
(i) Determination of future maintainable profit;
(ii) Ascertaining the normal rate of return;
(iii) Finding out the capitalization factor or the multiplier;
(iv) Multiplying the future maintainable profit, by the multiplier; and
(v) Dividing the results obtained in (iv) by the number of shares.

The steps necessary to arrive at the future maintainable profits of a company are: (a)
calculation of past average taxed earnings, (b) projection of the future maintainable taxed profits, and (c) adjustment of preferred rights.

Mean between asset and yield based valuation: Average of book value and yield based value incorporates the advantages of both the methods. That is why such average is called the fair value of share.
Valuation of Preference Shares: For valuation of preference shares the following factors are generally considered:
(i) Risk free rate plus small risk premium (i.e. market expectation rate).
(ii) Ability of the company to pay dividend on a regular basis.
(iii) Ability of the company to redeem preference share capital.

Ability to pay preference dividend may be judged by using the following ratio:
Profit after tax
Preference dividend
The value of each preference shares can be derived as below:

$$
\frac{\text { Preference dividend rate }}{\text { Market expectation rate }} \times 100
$$

Valuation of Business: Value of business is different from that of the aggregate value of assets.
Two alternative approaches are available for business valuation: (i) going concern and (ii) liquidation.

The following methods are used for business valuation taking it as a going concern:
(i) Historical cost valuation
(ii) Current cost valuation
(iii) Economic valuation
(iv) Asset valuation.

For piecemeal sale of the business, only 'net realisable value' basis is appropriate.
Historical cost valuation: It is also called book value method. All assets are taken at their respective historical cost. Value of goodwill is ascertained and added to such historical cost of assets.

Historical cost value of business $=$ Historical cost of all assets + Value of goodwill.
Current cost valuation: Current cost of assets is taken for this purpose instead of historical cost.
Economic valuation: Under this method value of the business is given by the sum of
discounted value of future earnings or cash flows.
Fair value: NAV on the basis of fair value of assets and liabilities is computed in the same way as computed on the basis of book value except that the fair values of assets and liabilities are considered instead of balance sheet values. The implication of fair value also varies with the objective of valuation, whether the objective is to find the going concern value or the liquidation value.

Earning based valuation of business: Earning based valuation of business = Earning capacity value per share $X$ number of equity shares + Preference share capital + Debt capital. (Book values of preference capital and debt capital should be taken)

Market value model: This is simply the aggregate of the market capitalization and market value of preference capital and debt capital. Market capitalization means market value of equity multiplied by the number of outstanding share. The quoted price of the stock exchanges provides the market value of equity at any moment.

## Valuation of Intangibles

## Question 1

Discuss methods of valuation of intangible assets in brief.

## Answer

Valuation of intangible assets is a complex exercise, as the non-physical form of intangible assets poses the difficulty of identifying the future economic benefits that the enterprise can expect to derive from them. There are three main approaches for valuing intangible assets:
(1) Cost approach: In cost approach, historical expenditure incurred in developing the asset is aggregated. Cost is measured by purchase price, where the asset has been acquired recently.
(2) Market value approach: In comparable market value approach, intangible assets are valued with reference to transactions involving similar assets that have cropped up recently in similar markets. This approach is possible when there is an active market in which arm's length transactions have occurred recently involving comparable intangible assets and adequate information of terms of transactions is available.
(3) Economic value approach: This approach is based on the cash flows or earnings attributable to those assets and the capitalization thereof, at an appropriate discount rate or multiple. Some of the key parameters used in this approach are projected revenues, projected earnings, discount rate, rate of return etc. The information required can be derived from either internal sources, external sources or both. Under this approach, the valuer has to identify cash flows or earnings directly associated with the intangible assets
like the cash flows arising from the exploitation of a patent or copyright, licensing of an intangible asset etc. This approach can be put to practice only if cash flows arising from the intangible assets are identifiable from the management accounts and budgets, forecasts or plans of the company. In most situations of valuation of intangible assets, the economic based approach is used, because of the uniqueness of intangible assets and the lack of comparable market data for the use of market value approach.

## Average Capital Employed

## Question 2

Find out the average capital employed of ND Ltd. from its summarized Balance Sheet as at 31st March, 2015:

| Liabilities | (₹ in lakhs) | Assets | (₹ in lakhs) |
| :--- | ---: | :--- | ---: |
| Share Capital: |  | Fixed Assets: |  |
| Equity shares of ₹ 10 each | 50.00 | Land and buildings | 25.00 |
| 9\% Preference shares fully paid up | 10.00 | Plant and machinery | 80.25 |
| Reserve and Surplus: |  | Furniture and fixture | 5.50 |
| General reserve | 12.00 | Vehicles | 5.00 |
| Profit and Loss | 19.50 | Investments | 10.00 |
| Secured loans: | Inventory | 6.75 |  |
| 16\% Debentures | 18.00 | Trade Receivables | 4.90 |
| 16\% Term loan | 13.30 |  | 10.40 |
| Cash credit | 2.70 |  |  |
| Trade Payables | 6.40 |  |  |
| Provision for taxation | 10.00 |  |  |
| Proposed dividend on: | $\underline{0.90}$ |  |  |
| Equity shares | $\underline{147.80}$ |  | 147.80 |
| Preference shares |  |  |  |

Non-trade investments were $20 \%$ of the total investments.
Balances as on 1.4.2014 to the following accounts were:
Profit and Loss account ₹ 8.20 lakhs, General reserve ₹ 6.50 lakhs.

Answer
Computation of Average Capital employed

|  | (₹ in lakhs) |  |
| :--- | ---: | ---: |
| Total Assets as per Balance Sheet |  | 147.8 |
| Less: Non-trade investments (20\% of ₹ 10 lakhs) |  | $(2.00)$ |
|  |  | 145.80 |
| Less: Outside Liabilities: | 5.00 |  |
| 16\% Debentures | 18.00 |  |
| 16\% Term Loan | 13.30 |  |
| Cash Credit | 2.70 |  |
| Trade Payables | $\underline{6.40}$ | $\underline{(45.40)}$ |
| $\quad$ Provision for Taxation |  | 100.40 |
| Capital Employed as on 31.03.2015 |  |  |
| Less: $1 / 2$ of profit earned: | 11.30 |  |
| Increase in Reserve balance | $\underline{10.90}$ |  |
| Increase in Profit \& Loss A/c | $\underline{27.70}$ |  |
| Proposed Dividend |  | $\underline{13.85}$ |
|  |  | $\underline{86.55}$ |

## Valuation of Goodwill

## Question 3

The following is the extract from the Balance Sheets of Popular Ltd.:

| Liabilities | 31.3.2014 <br> ₹ in lakhs | 313 <br> 31.3.2015 <br> ₹ in lakhs | Assets | 31.3.2014 <br> ₹ in lakhs | 31.3.2015 <br> ₹ in lakhs |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Share capital | 500 | 500 | Fixed assets | 550 | 650 |
| General reserve | 400 | 425 | 10\% Investment | 250 | 250 |
| Profit and Loss account | 60 | 90 | Inventory | 260 | 300 |
| 18\% Term loan | 180 | 165 | Trade <br> Receivables | 170 | 110 |
| Trade Payables | 35 | 45 | Cash at bank | 46 | 45 |


| Provision for tax | 11 | 13 | Fictitious assets | 10 | 8 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Proposed dividend | $\underline{100}$ | $\underline{125}$ |  | $\overline{1,286}$ | $\underline{1,363}$ |

Additional information:
(i) Replacement values of fixed assets were ₹ 1,100 lakhs on 31.3.14 and ₹ 1,250 lakhs on 31.3.2015 respectively.
(ii) Rate of depreciation adopted on fixed assets was $5 \%$ p.a.
(iii) $50 \%$ of the inventory is to be valued at $120 \%$ of its book value.
(iv) $50 \%$ of investments were trade investments.
(v) Trade Receivables on 31st March, 2015 included foreign trade receivables of $\$ 35,000$ recorded in the books at ₹ 35 per U.S. Dollar. The closing exchange rate was $\$ 1=₹ 39$.
(vi) Trade Payables on 31st March, 2015 included foreign trade payables of $\$ 60,000$ recorded in the books at $\$ 1=₹ 33$. The closing exchange rate was $\$ 1=₹ 39$.
(vii) Profits for the year 2014-15 included ₹ 60 lakhs of government subsidy which was not likely to recur.
(viii) ₹ 125 lakhs of Research and Development expenditure was written off to the Profit and Loss Account in the current year. This expenditure was not likely to recur.
(ix) Future maintainable profits (pre-tax) are likely to be higher by $10 \%$.
(x) Tax rate during 2014-15 was 50\%, effective future tax rate will be $40 \%$.
(xi) Normal rate of return expected is $15 \%$.

One of the directors of the company Arvind, fears that the company does not enjoy goodwill in the prevalent market circumstances.
Critically examine this and establish whether Popular Ltd. has or has not any goodwill.
If your answers were positive on the existence of goodwill, show the leverage effect it has on the company's result.
Industry average return was $12 \%$ on long-term funds and $15 \%$ on equity funds.
Answer

| 1. $\quad$ Calculation of Capital employed (CE) | ₹ in lakhs |  |
| :--- | ---: | ---: |
|  | As on 31.3.14 | As on 31.3.15 |
| Replacement Cost of Fixed Assets | $1,100.00$ | $1,250.00$ |
| Trade Investment (50\%) | 125.00 | 125.00 |
| Current cost of inventory |  |  |



| Add: Exchange Gain on trade receivables [0.35 lakhs $\times$ (39-35)] <br> Research and development expenses written off Inventory Adjustment (30-26) <br> Add: Expected increase of $10 \%$ <br> Future Maintainable Profit before Tax <br> Less: Tax @ 40\% (40\% of ₹ 422.73) <br> Future Maintainable Profit | $\begin{array}{r} 1.40 \\ 125.00 \\ 4.00 \\ \hline \end{array}$ | 130.40 <br> 384.30 <br> 38.43 <br> 422.73 <br> 169.09$)$ <br> 253.64 |
| :---: | :---: | :---: |
| 3. Valuation of Goodwill |  | ₹ in lakhs |
| (i) According to Capitalisation of Future Maintainable Profit Meth Capitalised value of Future Maintainable Profit $=\frac{253.64}{15} \times 100$ <br> Less: Average capital employed <br> Value of Goodwill <br> Or <br> (ii) According to Capitalization of Super Profit Method <br> Future Maintainable Profit <br> Less: Normal Profit @ 15\% on average capital employed (1,567.90 $\times 15 \%)$ <br> Super Profit <br> Capitalised value of super profit $\frac{18.45}{15} \times 100$ i.e. Goodwill |  | $\begin{array}{r}1,690.93 \\ \hline 1,567.90 \\ \hline \underline{123.03} \\ \\ 253.64 \\ \\ \underline{235.19} \\ \hline 18.45 \\ \hline 123.00\end{array}$ |

Goodwill exists; hence director's fear is not valid.
Leverage Effect on Goodwill

|  |  | $₹$ in lakhs |
| :--- | ---: | ---: |
| Future Maintainable Profit on equity fund <br> Future Maintainable Profit on Long-term Trading Capital employed <br>  <br> Future Maintainable Profit After Tax |  | 253.64 |
| $\quad$ Add: Interest on Long-term Loan (Term Loan) | 253.64 |  |
| $\quad$ (After considering Tax) $165 \times 18 \%=29.7 \times \frac{(100-40)}{100}$ | $\underline{17.82}$ | 271.46 |
| Average capital employed (Equity approach) |  | $1,567.90$ |



Comments on Leverage effect of Goodwill: Adverse Leverage effect on goodwill is 398.74 lakhs (i.e., ₹ 521.77 - 123.03). In other words, Leverage Ratio of Popular Ltd. is low for which its goodwill value has been reduced when calculated with reference to equity fund as compared to the value arrived at with reference to long term fund.

## Working Notes:

|  |  | ₹ in lakhs |
| :---: | :---: | :---: |
| (1) | Inventory adjustment |  |
|  | (i) $\begin{aligned} & \text { Excess current cost of closing inventory over its Historical cost } \\ & (330-300)\end{aligned}$ | 30.00 |
|  | (ii) $\begin{aligned} & \text { Excess current cost of opening inventory over its Historical cost } \\ & (286-260)\end{aligned}$ | $\underline{26.00}$ |
|  | (iii) Difference [(i- ii)] | 4.00 |
| (2) | Trade Receivables' adjustment |  |
|  | (i) Value of foreign exchange Trade Receivables at the closing exchange rate ( $\$ 35,000 \times 39$ ) | 13.65 |
|  | (ii) Value of foreign exchange Trade Receivables at the original exchange rate $(\$ 35,000 \times 35)$ | 12.25 |
|  | (iii) Difference [(i) - (ii)] | 1.40 |
| (3) | Trade Payables' adjustment |  |
|  | (i) Value of foreign exchange Trade Payables at the closing exchange rate ( $\$ 60,000 \times 39$ ) | 23.40 |


|  | (ii) | Value of foreign exchange Trade Payables at the original <br> exchange rate( $\$ 60,000 \times 33$ ) <br> (iii) | $\underline{19.80}$ |
| :--- | :--- | :--- | ---: |

## Question 4

The summarised Balance Sheet of Domestic Ltd. as on 31st March, 2015 is as under:

| Liabilities | $\begin{array}{r} \text { (₹in } \\ \text { lakhs) } \\ \hline \end{array}$ | Assets | $\begin{array}{r} \text { ( } \begin{array}{r} \text { in } \\ \text { lakhs) } \end{array} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| Equity shares of ₹ 10 each <br> Reserves (including provision for taxation of ₹ 300 lakhs) | 3,000 | Goodwill <br> Premises and Land at cost | 744 |
|  |  |  | 400 |
|  | 1,000 | Plant and Machinery Motor vehicles | 3,000 |
| 5\% Debentures | 2,000 | (purchased on 1.10.14) | 40 |
| Secured loans | 200 | Raw materials at cost | 920 |
| Trade Payables | 300 | Work-in-progress at cost | 130 |
| Profit \& Loss A/c: |  | Finished goods at cost | 180 |
| Balance from previous year 32 <br> Profit for the year (after taxation) $1,100$ | 1,132 | Trade Receivables Investment (meant for | 400 |
|  |  | replacement of plant and machinery) | 1,600 |
|  |  | Cash at bank and cash in hand | 192 |
|  |  | Discount on debentures | 10 |
|  |  | Underwriting commission | 16 |
|  | 7,632 |  | 7,632 |

1. The resale value of premises and land is ₹ 1,200 lakhs and that of plant and machinery is ₹ 2,400 lakhs.
2. Depreciation @ $20 \%$ is applicable to motor vehicles.
3. Applicable depreciation on premises and land is $2 \%$ and that on plant and machinery is 10\%.
4. Market value of the investments is $₹ 1,500$ lakhs.
5. $10 \%$ of trade receivables is bad.
6. The company also revealed that the depreciation was not charged to Profit and Loss account and the provision for taxation already made is sufficient.
7. In a similar company the market value of equity shares of the same denomination is ₹ 25 per share and in such company dividend is consistently paid during last 5 years @ $25 \%$. Contrary to this, Domestic Ltd. is having a marked upward or downward trend in the case of dividend payment.
8. In 2009-10 and in 2010-11, the normal business was hampered. The profit earned during 2009-10 is ₹ 67 lakhs, but during 2010-11 the company incurred a loss of ₹ 1,305 lakhs.
Past 3 years' profits of the company were as under:
2011-12 ₹ 469 lakhs
2012-13 ₹ 546 lakhs
2013-14 ₹ 405 lakhs
The unusual negative profitability of the company during 2010-11 was due to the lock out in the major manufacturing unit of the company which happened in the beginning of the second quarter of the year 2009-10 and continued till the last quarter of 2010-11.
Value the goodwill of the company on the basis of 4 years' purchase of the super profit.

## Answer

1. Rectification of current year's profit i.e. 2014-15

Profit After Tax = ₹ 1,100 lakhs
Provision for taxation = ₹ 300 lakhs
Profit Before Tax = PAT + Provision for taxation

$$
=₹ 1,100 \text { lakhs + ₹ } 300 \text { lakhs = ₹ } 1,400 \text { lakhs }
$$

Rate of tax $=\frac{\text { Provision for tax }}{\text { Profit before tax }} \times 100=\frac{300}{1,400} \times 100=21.43 \%$ (approx.)

|  | ₹ in lakhs |
| :---: | :---: |
| Profit for the year after tax | 1,100 |
| Less: Depreciation net of tax on motor vehicles (₹ 40 lakhs $\mathrm{x} 20 \% \mathrm{x}$ $6 / 12) \times(100-21.43) \%$ | (3.1428) |
| Depreciation net of tax on Premises and Land (₹ 400 lakhs $x$ $2 \%) \times(100-21.43) \%$ | (6.2856) |
| Depreciation net of tax on Plant and Machinery ( $₹ 3,000$ lakhs x 10\%) $\times(100-21.43) \%$ | (235.71) |
| Provision for doubtful receivables net of tax (₹ 400 lakh $\times 10 \%$ ) x (100-21.43)\% | (31.428) |
| Rectified profit of 2014-15 | 823.43 |

## 2. Calculation of Capital Employed

|  | (₹ in lakhs) | (₹ in lakhs) |
| :---: | :---: | :---: |
| Premises and land |  | 1,200 |
| Plant and machinery |  | 2,400 |
| Motor vehicles (book value less depreciation for $1 / 2$ year) |  | 36 |
| Raw materials |  | 920 |
| Work-in-progress |  | 130 |
| Finished goods |  | 180 |
| Trade Receivables (400 x 90\%) |  | 360 |
| Investments (market value) |  | 1,500 |
| Cash at bank and in hand |  | 192 |
|  |  | 6,918 |
| Less: Liabilities: |  |  |
| Provision for taxation | 300 |  |
| 5\% Debentures | 2,000 |  |
| Secured loans | 200 |  |
| Trade Payables | 300 | $(2,800)$ |
| Total capital employed on 31.3.2015 |  | 4,118 |
| Less: Half of current year's rectified profit (823.43 x 1/2) |  | (411.72) |
| Average Capital Employed |  | 3,706.28 |

3. Calculation of Future Maintainable Profits

|  | (₹ in lakhs) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011-12 | 2012-13 | 2013-14 | 2014-15 |
| Profit after tax | 469 | 546 | 405 | 823.43 |
| Less: Depreciation net of tax on Premises and Land (₹ 400 lakhs x $2 \%$ ) x (100-21.43)\% | (6.29) | (6.29) | (6.29) |  |
| Depreciation net of tax on Plant and Machinery ( $₹ 3,000$ lakhs x $10 \%$ ) x (100-21.43)\% | (235.71) | (235.71) | $\underline{(235.71)}$ |  |
| Adjusted Profit | 227 | 304 | 163 | 823.43 |
| Average adjusted profit $(227+304+163+823.43) / 4$ |  |  |  | 379.36 |



## 4. Calculation of General Expectation

Similar Company pays ₹ 2.5 as dividend ( $25 \%$ ) for each share of ₹ 10 .
Market value of an equity share of the same denomination is ₹ 25 which fetches dividend of $25 \%$.
Therefore, share of ₹ 10 (Face value of shares of Domestic Ltd.) is expected to fetch $(2.5 / 25) \times 100=10 \%$ return.
A nominal rate of $1 \%$ or $2 \%$ may be added as Risk premium, to the normal rate of return for uncertainty associated with dividend distribution.
Since, Domestic Ltd. is not having a stable record in payment of dividend, therefore, the expectation from it may be assumed to be slightly higher, say $11 \%$ instead of $10 \%$.
5. Calculation of value of goodwill of Domestic Ltd.

|  | (₹ in <br> lakhs) |
| :--- | ---: |
| Future maintainable profit | 410.79 |
| Less: Normal profit i.e. 11\% of average capital employed $(3,706.28 \times 11 \%)$ | $\frac{(407.69)}{3.1}$ |
| Super Profit | $\frac{12.4}{}$ |
| Goodwill at 4 years' purchase of Super Profit $(3.1 \times 4)$ | $\underline{1}$ |

## Notes:

(1) It is assumed that 'Provision for Taxation' included in reserves is made in the current year only.
(2) It is assumed that plant and machinery given in the balance sheet is at cost.
(3) It is assumed that depreciation on 'Premises and Land' and 'Plant and Machinery' is charged on Straight Line method.
(4) It is assumed that resale value of 'Premises and Land' and 'Plant and Machinery' given in the question is for depreciated value of respective assets. Therefore, no adjustment for depreciation has been made in such assets while calculating capital employed.
(5) It is assumed that profit for the year 2011-12, 2012-13 and 2013-14 given in the questions is after tax and no depreciation was charged in the earlier years also.
(6) Average Capital employed has been taken for valuation of goodwill.
(7) While considering past profits for determining average profit, the years 2009-10 and 2010-11 have been left out, as during these years normal business was hampered.

## Question 5

From the following information, determine the possible value of brand as per potential earning model:

|  |  | $₹$ in lakhs |
| :--- | :--- | ---: |
| (i) | Profit After Tax (PAT) | 2,500 |
| (ii) | Tangible fixed assets | 10,000 |
| (iii) | Identifiable intangible other than brand | 1,500 |
| (iv) | Weighted average cost of capital (\%) | $14 \%$ |
| (v) | Expected normal return on tangible assets |  |
|  | weighted average cost (14\%) + normal spread 4\% | $18 \%$ |
| (vi) | Appropriate capitalisation factor for intangibles | $25 \%$ |

## Answer

Calculation of possible value of brand

|  | $₹$ in lakhs |
| :--- | ---: |
| Profit after Tax | 2,500 |
| Less: Profit allocated to tangible assets [18\% of ₹10,000] | $\frac{(1,800)}{}$Profit allocated to intangible assets including brand <br> Capitalisation factor $25 \%$ <br> Capitalised value of intangibles including brand [ $\frac{700}{25} \times 100$ <br> Less: Identifiable intangibles other than brand <br> Brand value |

## Question 6

The Balance Sheet of D Ltd. on 31st March, 2015 is as under:

| Liabilities | $₹$ | Assets | $₹$ |
| :--- | ---: | :--- | ---: |
| 1,25,000 shares of ₹ 100 |  | Goodwill | $10,00,000$ |
| each fully paid up | $1,25,00,000$ | Building | $80,00,000$ |
| Bank overdraft | $46,50,000$ | Machinery | $70,00,000$ |
| Trade Payables | $52,75,000$ | Inventory | $80,00,000$ |
| Provision for taxation | $12,75,000$ | Trade receivables (all | $50,00,000$ |
| Profit and loss account | $\underline{53,00,000}$ | considered good) | $\underline{2,90,00,000}$ |

In 2000, when the company started its activities the paid up capital was the same. The Profit/Loss for the last five years is as follows:
2010-2011: Loss (13,75,000), 2011-2012: Profit ₹ $24,55,000,2012-2013$ : Profit ₹ $29,25,000$, 2013-2014: Profit ₹ $36,25,000,2014-2015$ : Profit ₹ $42,50,000$.
Income-tax rate so far has been $40 \%$ and the above profits have been arrived at on the basis of such tax rate. From 2014-2015, the rate of income-tax should be taken at 45\%. 10\% dividend in 2011-2012, 2012-2013 and 15\% dividend in 2013-2014 and 2014-2015 has been paid. Market price of this share on $31^{\text {st }}$ March, 2015 is ₹ 125 . With effect from $1^{\text {st }}$ April, 2015, the Managing Directors remuneration will be ₹ $20,00,000$ instead of $₹ 15,00,000$. The company has secured a contract from which it can earn an additional ₹ $10,00,000$ per annum for the next five years.
Calculate the value of goodwill at 3 years purchase of super profit. (For calculation of future maintainable profits weighted average is to be taken).

## Answer

(i) Future Maintainable Profit

| Year | Profit (P) <br> $₹$ | Weight (W) | Products <br> $(P W)$ <br> $₹$ |
| :--- | ---: | :---: | ---: |
| $2011-2012$ |  |  | $24,55,000$ |
| $2012-2013$ | $24,55,000$ | 1 | $58,50,000$ |
| $2013-2014$ | $29,25,000$ | 2 | $1,08,75,000$ |
| $2014-2015$ | $32,25,000$ | 3 | $\underline{4}$ |
|  | $42,50,000$ | $\underline{4}, 70,00,000$ |  |


| $\begin{aligned} \text { Weighted average annual profit (after tax) })^{*} & =\frac{3,61,80,000}{10} \\ & =₹ 36,18,000 \end{aligned}$ |  |
| :---: | :---: |
| Weighted average annual profit before tax is $36,18,000 \times \frac{100}{60}$ | 60,30,000 |
| Less: Increase in Managing Director's remuneration | (5,00,000) |
|  | 55,30,000 |
| Add: Contract advantage | 10,00,000 |
|  | 65,30,000 |
| Less: Tax @ 45\% | (29,38,500) |
| Future maintainable profit | 35,91,500 |

(ii) Average Capital Employed

|  | ₹ | $₹$ |
| :---: | :---: | :---: |
| Assets |  |  |
| Building |  | 80,00,000 |
| Machinery |  | 70,00,000 |
| Inventory |  | 80,00,000 |
| Trade Receivables |  | 50,00,000 |
|  |  | 2,80,00,000 |
| Liabilities |  |  |
| Bank Overdraft | 46,50,000 |  |
| Trade Payables | 52,75,000 |  |
| Provision for taxation | 12,75,000 |  |
| Additional provision for taxation** | 3,54,167 | $\underline{(1,15,54,167)}$ |
| Capital employed at the end of the year |  | 1,64,45,833 |
| Less: $\quad 1 / 2$ profit after tax for the year $[(42,50,000-3,54,167) / 2]$ |  | (19,47,917) |
| Average capital employed |  | 1,44,97,916 |

[^0]
## (iii) Normal Profit

Average dividend for the last four years

```
        \(\frac{10+10+15+15}{4}=12.5\)
Market Price of share \(=₹ 125\)
Normal rate of return \({ }^{*}=\frac{12.5}{125} \times 100=10 \%\)
Normal profit 10\% of ₹ \(1,44,97,916\) ₹ 14,49, 792
```

(iv) Valuation of Goodwill

|  | $₹$ |
| :--- | ---: |
| Future maintainable profit | $35,91,500$ |
| Less: Normal profit | $\underline{(14,49,792)}$ |
| Super Profit | $\underline{21,41,708}$ |
| Goodwill at 3 years' purchase of super profits (₹ $21,41,708 \times 3$ ) | $64,25,124$ |

## Question 7

Find out Leverage effect on Goodwill in the following case:

| (i) | Current cost of capital employed | $₹ 10,40,000$ |
| :--- | :--- | ---: |
| (ii) | Profit earned after current cost adjustments | $₹ 1,72,000$ |
| (iii) | $10 \%$ long term loan | $₹ 4,50,000$ |
| (iv) | Normal rate of return: |  |
|  | On equity capital employed | $15.6 \%$ |
|  | On long-term capital employed | $13.5 \%$ |

Answer

|  |  |  | $₹$ |
| :--- | :--- | ---: | ---: |
| a | Profit for equity fund after current cost adjustment |  | $1,72,000$ |
| b | Profit (as per Long-term fund approach) |  |  |
|  | Profit for equity fund | $1,72,000$ |  |
|  | Add: Interest on Long-term loan (4,50,000 x 10\%) | 45,000 | $2,17,000$ |
| C | Current cost of capital employed (by Equity approach) |  | $10,40,000$ |

[^1]| d | Capital employed as per Long-term fund approach Current cost of capital employed (by Equity approach) <br> Add: 10\% Long term loan | $\begin{array}{r} 10,40,000 \\ 4,50,000 \\ \hline \end{array}$ | 14,90,000 |
| :---: | :---: | :---: | :---: |
| e | Value of Goodwill <br> (A) By Equity Approach <br> Capitalised value of Profit as per equity approach $=\frac{1,72,000}{15.60} \times 100$ |  | 11,02,564 |
|  | Less: Capital employed as per equity approach |  | (10,40,000) |
|  | Value of Goodwill |  | 62,564 |
|  | (B) By Long-Term Fund Approach <br> Capitalized value of Profit as per Long-term fund approach $=\frac{2,17,000}{13.5} \times 100$ |  | 16,07,407 |
|  | Less: Capital employed as per Long-term fund approach |  | (14,90,000) |
|  | Value of Goodwill |  | 1,17,407 |

## Leverage effect on Goodwill:

Adverse Leverage effect on goodwill is ₹ 54,843 (i.e. ₹ $1,17,407$ - ₹ 62,564 ).

## Question 8

A Company Q is willing to sell its business. The purchaser has sought professional advice for the valuation of the goodwill of the company. He has the last audited financial statements together with some additional information. Help him to ascertain the correct price for the purpose of purchase:

The extract of the Balance Sheet as on 31-3-2014 is as under:

| Liabilities | $₹$ | Assets | $₹$ |
| :--- | ---: | :--- | ---: |
| Equity Share Capital (shares of | $9,50,000$ | Goodwill | $2,75,000$ |
| ₹100 each) |  |  |  |
| 8\% Preference Share Capital | $2,25,000$ | Land \& Building | $5,45,000$ |
| (shares of ₹100 each) |  |  |  |
| Reserves \& Surplus | $10,25,500$ | Plant \& Machinery | $4,55,000$ |
| 9\% Debentures | $5,60,000$ | Investments in shares | $4,85,000$ |
| Current Liabilities | $3,25,640$ | Inventories | $3,80,000$ |


|  |  | Trade Receivables (net) | $4,25,620$ |
| :--- | :--- | :--- | ---: |
|  |  | Cash \& Bank balance | $5,20,520$ |
|  | $30,86,140$ |  | $30,86,140$ |

(1) The purchaser wants to acquire all the equity shares of the company.
(2) The Debentures will be redeemed at a discount of $25 \%$ of the value in Balance Sheet and investments in share will be sold at their present market value which is quoted as $₹ 4,95,200$. The above will be prior to the purchase of the equity shares.

For the purpose of pricing of Goodwill:
(3) The normal rate of return on net assets for equity shares is $10 \%$.
(4) Profits for the past three years after debenture interest but before Preference Share Dividend have been as under:

| $31-3-2014$ | ₹ $2,95,000$ |
| :--- | :--- |
| $31-3-2013$ | ₹ $4,99,000$ |
| $31-3-2012$ | ₹ $3,25,000$ |

(5) Goodwill is valued at three years purchase of the adjusted average super profit.
(6) In the year 2013, 20\% of the profit mentioned above was due to non-recurring transaction resulting in increase of profit.
(7) The Land \& Building has a current rental value of $₹ 62,400$ and $8 \%$ return is expected from the property.
(8) On 31-3-2014, 8\% of debtors existing on the date had been written as bad and charged to Profit and Loss Account as Provision for Bad debts. The same are now recoverable Tax is applicable at $35 \%$.
(9) A claim of compensation long contingent of $₹ 25,000$ has perspired and is to be accounted for.
(10) No Debenture interest shall be payable in future due to its redemption.

## Answer

Valuation of goodwill: Super profits method

| Particulars | ₹ | ₹ |
| :--- | ---: | ---: |
| Net trading assets attributable to equity share holders |  |  |
| As computing in (WN 1) | $23,18,506$ |  |
| Less: Preference share Capital | $\underline{(2,25,000)}$ | $20,93,506$ |


| Normal Rate of Return (NRR) to equity share holders |  | 10\% |
| :---: | :---: | :---: |
| Normal Profit available to equity share holders ( $\mathrm{a} \times \mathrm{b}$ ) |  | 2,09,351 |
| Future Maintainable Profits (FMP) to equity share holders |  |  |
| As computed in (WN 3) | 3,75,096 |  |
| Less: Preference dividend* (8\% of $2,25,000$ ) | (18,000) | 3,57,096 |
| Super profits to equity share holders |  | 1,47,745 |
| Goodwill ( $1,47,745 \times 3$ ) |  | 4,43,235 |

*Since, NRR is given as percentage of net assets attributable to equity shareholders, preference share capital and preference share dividend have been deducted from the net assets and future maintainable profit respectively.

## Value Per Equity Share

Net Trading Assets attributable to equity shareholders ₹ $20,93,506$
Add: Goodwill
₹ $4,43,235$
₹ $25,36,741$
Number of Equity Shares $=9,500$ shares,
Value per share $=\frac{25,36,741}{9,500}=₹ 267$ (approx.)

## Working Notes:

1. Computation of net trading assets

| Particulars | $₹$ | $₹$ |
| :--- | ---: | ---: |
| Sundry assets |  |  |
| i | Land \& Building $(62,400 \div 8 \%)$ | $7,80,000$ |
| ii | Plant and Machinery | $3,55,000$ |
|  |  |  |
| iii | Inventory | $4,80,000$ |
| iv | Trade receivables $(4,25,620 \div 92 \%)$ |  |
| v | Bank balance (given balance $5,20,520+$ Sale of |  |
|  | investment 4,95,200 - redemption of debentures |  |
|  | $5,60,000 \times 75 \%)$ | $\underline{5,95,720}$ |
| Less: Outside liabilities: | $26,73,350$ |  |
| i | Current Liabilities | $3,25,640$ |
| ii | Contingent Liability now to be accounted for | 25,000 |
| iii | Tax provision (WN 2) | $\underline{4,204}$ |
| Net assets | $\underline{(3,54,844)}$ |  |

## 2. Calculation of tax provision

|  | $₹$ |
| :--- | ---: |
| Profit on reversal of provision for bad debts | 37,010 |
| Loss on recognizing omitted claim (assuming tax deductible) | $\underline{(25,000)}$ |
| Net incremental profit on which tax is payable | $\underline{12,010}$ |
| Tax provision 35\% | $\underline{4,204}$ |

3. Computation of future maintainable profit for the year ended on $31^{\text {st }}$ March

| Particulars | 2012 | 2013 | 2014 |
| :---: | :---: | :---: | :---: |
| Profit after tax | 3,25,000 | 4,99,000 | 2,95,000 |
| Less: Non-recurring profits (after tax) ( $20 \%$ of 2013 Profit) |  | $(99,800)$ |  |
| Less: Claims not recorded (after tax) $[25,000 \times(1-35 \%)]$ |  |  | $(16,250)$ |
| Add: Provision no longer required (net of tax) $[4,25,620 \times 8 / 92 \times(1-35 \%)]$ |  |  | 24,057 |
| Adjusted profits after tax | 3,25,000 | 3,99,200 | 3,02,807 |


| Simple average of the profits (as profits are fluctuating) | $3,42,336$ |
| :--- | ---: |
| Adjustments for items which will not be reflected in future  <br> Add: $\quad$ Debenture interest (net of tax) $[5,60,000 \times 9 \% \times(1-0.35)]$ $\underline{32,760}$ <br> Future maintainable profit [for shareholders- both preference and <br> equity) $\underline{3,75,096}$ l |  |

Assumptions

1. Tax effect has been ignored on profit on sale of investments and discount on redemption of debentures.
2. Assets and liabilities are recorded at realizable value or fair value. In the absence of information, book values are assumed to be fair values.
3. Additional depreciation on revaluation of property is ignored.
4. Profits for past three years given in the question have been assumed as profits after tax.

## Valuation of Bonds

## Question 9

Agile Limited is a manufacturer-cum-dealer of ' $R$ Tuff' brand of trousers. With passage of time, its brand has been well accepted in the market. The company has been approached by a foreign company engaged in the same trade to enter as partner in its business. Agile, in order to negotiate the deal wants to get its brand valued. The following information based on market research is available:
(i) Garment industry of which Agile is a constituent, is expected to grow by 9\% per annum during the next five years. The present market size of the industry is $₹ 7,500$ crores.
(ii) There are other brands both national and international in the market. The existence of duplicate brands is unavoidable. The share of such players is estimated to be $63 \%$ of the total industry market. The market share of other national brands will increase @ 0.25\% year on year basis in the next 5 years. The share of international brands is expected to grow 1.5 times of national brands. But the existence of duplicate brands is to fall by $2.5 \%$ over the period of next 5 years, spread equally.
(iii) The expected foreign partner needs the production line of the company to be re-engineered which will lead to an increase in the yield of the company by $3 \%$ after one year over the present yield of $10 \%$ followed thereafter by further increase of $5 \%$ year on year.
Following the market oriented approach, determine the brand value to be used for negotiation with the foreign company, considering the discount factor for 1st five years as $0.909 ; 0.826$; 0.751; 0.683 and 0.621 (Monetary values in crores to be rounded off to nearest 2 decimal places).

## Answer

## Market Share of Agile Ltd.

Calculation of last year's market share $=100 \%-63 \%=37 \%$
Increase or decrease in market share of other players $[0.25+(.25 \times 150 \%)-2.5 / 5]=0.125 \%$ i.e. increase in others' market share every year over the period of 5 years. Hence, market share of Agile Ltd. is expected to decrease by $0.125 \%$ every year over the period of 5 years, from the current level of $37 \%$.
Brand Valuation under Market Approach

| Year | $\begin{aligned} & \text { Market Size } \\ & \text { (₹ in Crores) } \end{aligned}$ | Market Share of Agile Ltd. | Market Share (₹ in Crores) | Expected Profit ( $₹$ in Crores) | Discount Factor | Discounted Cash Flow (₹ in Crores) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | $\begin{aligned} & 7500 \times 109 \%= \\ & 8,175 \end{aligned}$ | 36.875\% | 3014.53 | $\begin{array}{r} \text { @ } 10 \%= \\ 301.45 \end{array}$ | 0.909 | 274.02 |
| 2 | $\begin{aligned} & 8,175 \times 109 \%= \\ & 8910.75 \end{aligned}$ | 36.75\% | 3274.70 | $\begin{array}{r} \text { @ } 13 \%= \\ 425.71 \end{array}$ | 0.826 | 351.64 |
| 3 | $\begin{aligned} & 8,910.75 \times 109 \%= \\ & 9712.72 \end{aligned}$ | 36.625\% | 3557.28 | $\begin{array}{r} @ 18 \%= \\ 640.31 \end{array}$ | 0.751 | 480.87 |
| 4 | $\begin{aligned} & 9,712.72 \times 109 \%= \\ & 10,586.86 \end{aligned}$ | 36.5\% | 3864.20 | $\begin{array}{r} @ 23 \%= \\ 888.77 \end{array}$ | 0.683 | 607.03 |
| 5 | $\begin{aligned} & 10,586.86 \times 109 \%= \\ & 11,539.68 \end{aligned}$ | 36.375\% | 4197.56 | $\begin{aligned} & @ 28 \%= \\ & 1,175.32 \end{aligned}$ | 0.621 | 729.87 |
|  | Brand Value |  |  |  |  | $\underline{2,443.43}$ |

Brand Value of Agile Ltd. under Market Oriented Approach is ₹ $2,443.43$ crores.

## Valuation of Shares

## Question 10

Write short note on capital market information - P/E ratio, yield ratio and market value/book value of shares.

## Answer

Capital market information-P/E ratio, yield ratio and market value/book value of shares: Frequently share prices data are punched with the accounting data to generate new set of information. These are (i) Price Earnings Ratio, (ii) Yield Ratio, (iii) Market Value/Book Value per share.
Price - EarningsRatio (P/ERatio) $=\frac{\text { AverageSharePrice }}{\text { EPS }}$
(Sometimes it is also calculated with reference to closing share price)
P/ERatio $=\frac{\text { Closing Share Price }}{\text { EPS }}$
It indicates the pay-back period to the investors or prospective investors. The P/E ratio can be interpreted on a comparison with the industry $\mathrm{P} / \mathrm{E}$. A low $\mathrm{P} / \mathrm{E}$ in comparison to the Industry can indicate that there are prospects for growth in share price and hence could be an indicator to buy/hold the shares. A high P/E ratio in comparison to the Industry can be an indicator to sell the shares.

Yield $=\frac{\text { Dividend }}{\text { Average Share Price }} \times 100$
or $\frac{\text { Dividend }}{\text { Closing Share Price }} \times 100$
This ratio indicates return on investment; this may be on average investment or closing investment. Dividend (\%) indicates return on paid up value of shares. But yield (\%) is the indicator of true return in which share capital is taken at its market value.

$$
\frac{\text { Market Value per share }}{\text { Book Value per share }}=\frac{\text { Average Share Price }}{\text { Net Worth/No. of Equity Shares }} \text { or } \frac{\text { Clo sing Share Price }}{\text { Net Worth/No. of Equity Shares }}
$$

This ratio indicates market response of the shareholders' investment. Undoubtedly, higher the ratio better is the shareholders' position in terms of return and capital gains.

## Question 11

From the following data, compute the 'Net Assets' value of each category of equity shares of Smith Ltd.:

## Shareholders' funds

10,000 'A' Equity shares of ₹ 100 each, fully paid
10,000 'B' Equity shares of ₹ 100 each, ₹ 80 paid
10,000 'C' Equity shares of ₹ 100 each, ₹ 50 paid
Retained Earnings ₹ $9,00,000$

## Answer

(i) Computation of Net assets

Worth of net assets is equal to shareholders' fund, i.e.

|  |  | $₹$ |
| :--- | ---: | ---: |
| Paid up value of 'A' equity shares | $10,000 \times ₹ 100$ | $10,00,000$ |
| Paid up value of 'B' equity shares | $10,000 \times ₹ 80$ | $8,00,000$ |
| Paid up value of 'C' equity shares | $10,000 \times ₹ 50$ | $5,00,000$ |
| Retained earnings |  | $\underline{9,00,000}$ |
| Net assets |  | $\underline{32,00,000}$ |

(ii) Net asset value of equity share of ₹ 100 paid up

Notional calls of $₹ 20$ and $₹ 50$ per share on ' $B$ ' and ' $C$ ' equity shares respectively will make all the 30,000 equity shares fully paid up at ₹ 100 each. In that case,

|  | $₹$ |
| :--- | ---: |
| Net assets | $32,00,000$ |
| Add: Notional calls $(10,000 \times ₹ 20+10,000 \times ₹ 50)$ | $\underline{7,00,000}$ |

Value of each equity share of ₹ 100 fully paid up $=₹ 39,00,000 / 30,000=₹ 130$
(iii) Net asset values of each category of equity shares

|  | $₹$ |
| :--- | ---: |
| Value of 'A' equity shares of ₹ 100 fully paid up | 130 |
| Value of 'B' equity shares of ₹ 100 each, out of which ₹ 80 paid up | 110 |
| $(130-20)$ | 80 |

Alternatively value of an equity share may also be calculated as follows:

| Total paid-up capital | $₹$ |
| :--- | ---: |
| 'A' equity shares (10,000 x ₹ 100) | $10,00,000$ |


| 'B' equity shares ( $10,000 \times ₹ 80$ ) |  | 8,00,000 |
| :---: | :---: | :---: |
| 'C' equity shares ( $10,000 \mathrm{x} ₹ 50$ ) |  | 5,00,000 |
|  |  | 23,00,000 |
| Retained earnings |  | 9,00,000 |
| Net assets value of all shares |  | 32,00,000 |
| $\text { Value per rupee of paid up capital }=\frac{\text { Net assets value of all shares }}{\text { Paid up capital }}=$ |  | 32,00,000 |
|  |  | 23,00,000 |
|  |  | = ₹ 1.391 |
| Therefore, |  |  |
| Net assets value of ₹ 100 paid up share | ₹ $1.391 \times 100$ | ₹ 139.10 |
| Net assets value of ₹ 80 paid up share | ₹ $1.391 \times 80$ | ₹ 111.28 |
| Net assets value of ₹ 50 paid up share | ₹ $1.391 \times 50$ | ₹ 69.55 |

## Question 12

The summarized Balance Sheet of RNR Limited as on 31.12.2011 is as follows:

| Liabilities | (₹ in lakhs) | Assets | (₹ in lakhs) |  |
| :--- | ---: | :--- | ---: | ---: |
| 1,00,000 equity shares of | 10 | Goodwill | 5 |  |
| ₹ 10 each fully paid | Fixed assets | 15 |  |  |
| $1,00,000$ equity shares of |  | Other tangible assets | 5 |  |
| ₹6 each, fully paid up | 6 | Intangible assets (market <br>  <br> Reserves and Surplus | 2 |  |
| value) | 3 |  |  |  |
| Liabilities | $\underline{10}$ |  |  |  |
|  | $\underline{28}$ |  | $\underline{28}$ |  |

Fixed assets are worth ₹ 24 lakhs. Other Tangible assets are revalued at ₹ 3 lakhs. The company is expected to settle the disputed bonus claim of ₹ 1 lakh not provided for in the accounts. Goodwill appearing in the Balance Sheet is purchased goodwill. It is considered reasonable to increase the value of goodwill by an amount equal to average of the book value and a valuation made at 3 years' purchase of average super-profit for the last 4 years.
After tax, profits and dividend rates were as follows:

| Year | PAT <br> (₹ in lakhs) | Dividend \% |
| :---: | :---: | :---: |
| 2008 | 3.0 | $11 \%$ |
| 2009 | 3.5 | $12 \%$ |
| 2010 | 4.0 | $13 \%$ |
| 2011 | 4.1 | $14 \%$ |

Normal expectation in the industry to which the company belongs is $10 \%$.
Akbar holds 20,000 equity shares of ₹ 10 each fully paid and 10,000 equity shares of ₹ 6 each, fully paid up. He wants to sell away his holdings.
(i) Determine the break-up value and market value of both kinds of shares.
(ii) What should be the fair value of shares, if controlling interest is being sold?

## Answer

(i) Break up value of $₹ 1$ of share capital $=\frac{₹ 28.98 \text { lakhs }}{₹ 16.00 \text { lakhs }}=₹ 1.81$

Break up value of $₹ 10$ paid up share $=₹ 1.81 \times ₹ 10=₹ 18.10$
Break up value of $₹ 6$ paid up share $\quad=₹ 1.81 \times ₹ 6=₹ 10.86$
Market value of shares:
Average dividend $=\left(\frac{11 \%+12 \%+13 \%+14 \%}{4}\right)=12.5 \%$
Market value of $₹ 10$ paid up share $=\frac{12.5 \%}{10 \%} \times 10=₹ 12.50$
Market value of ₹ 6 paid up share $=\frac{12.5 \%}{10 \%} \times 6=₹ 7.50$
(ii) Break up value of share will remain as before even if the controlling interest is being sold. But the market value of shares will be different as the controlling interest would enable the declaration of dividend upto the limit of disposable profit.

Average Profit ${ }^{*}$
$\overline{\text { Paid up value of shares }} \times 100=\frac{₹ 3.4 \text { lakhs }}{₹ 16 \text { lakhs }} \times 100=21.25 \%$
Market value of shares:
For ₹ 10 paid up share $=\frac{21.25 \%}{10 \%} \times 10=₹ 21.25$
For ₹ 6 paid up share $=\frac{21.25 \%}{10 \%} \times 6=₹ 12.75$
Fair value of shares $=\frac{\text { Breakup value }+ \text { Market value }}{2}$

Fair value of $₹ 10$ paid up share $=\frac{18.10+21.25}{2}=₹ 19.68$
Fair value of $₹ 6$ paid up share $=\frac{10.86+12.75}{2}=₹ 11.81$

## Working Notes:

(₹ in lakhs)
(a) Calculation of average capital employed

Fixed assets 24.00
Other tangible assets 3.00
Intangible assets $\quad \underline{3.00}$
30.00

Less: Liabilities 10
Bonus claim 1
(11.00)
19.00

Less: $1 / 2$ of profits $[1 / 2(4.1$ - Bonus 1.0$)]$
Average capital employed $\underline{17.45}$
(b) Calculation of super profit

Average profit $=1 / 4(3+3.5+4+4.1-$ Bonus 1.0$)$

$$
=1 / 4 \times 13.6
$$3.400

Less: Normal profit = $10 \%$ of ₹ 17.45 lakh
Super profit 1.655
(c) Calculation of goodwill

3 Years' purchase of average super-profit $=3 \times 1.655=₹ 4.965$ lakhs
Increase in value of goodwill $\quad=1 / 2$ (book value +3 years' super profit) $=1 / 2(5+4.965)$ $=$ ₹ 4.9825 lakhs
Net assets as revalued including book value of goodwill $(19+5)$
Add: Increase in goodwill (rounded-off)
Net assets available for shareholders $\underline{28.98}$
Note: In the above solution, tax effect of disputed bonus and corporate dividend tax has been ignored. Also the increase in value of goodwill has been calculated on the basis of the capital employed (excluding purchased goodwill).

## Question 13

The following is the summarized Balance Sheet of N Ltd. as on 31st March, 2015:
Balance Sheet

| Liabilities | $₹$ |  | Assets |
| :--- | ---: | :--- | ---: |
| 4,00,000 Equity shares of ₹ 10 each fully |  | Goodwill | $6,00,000$ |
| paid | $40,00,000$ | Building | $24,00,000$ |
| $13.5 \%$ Redeemable preference shares of |  | Machinery | $22,00,000$ |
| $₹ 100$ each fully paid | $20,00,000$ | Furniture | $10,00,000$ |
| General Reserve | $16,00,000$ | Vehicles | $18,00,000$ |
| Profit and Loss Account | $3,20,000$ | Investments | $16,00,000$ |
| Bank Loan (Secured against fixed assets) | $12,00,000$ | Inventory | $11,00,000$ |
| Trade Payables | $37,00,000$ | Trade Receivables | $18,00,000$ |
|  |  | Bank Balance | $\underline{3,20,000}$ |
|  | $\underline{1,28,20,000}$ |  | $\underline{1,28,20,000}$ |

## Further information:

(i) Return on capital employed is $20 \%$ in similar businesses.
(ii) Fixed assets are worth $30 \%$ more than book value. Inventory is overvalued by ₹ 1,00,000, Trade Receivables are to be reduced by ₹ 20,000 . Trade investments, which constitute $10 \%$ of the total investment are to be valued at $10 \%$ below cost.
(iii) Trade investments were purchased on 1.4.2014. 50\% of Non-Trade Investments were purchased on 1.4.2012 and the rest on 1.4.2013. Non-Trade Investments yielded 15\% return on cost.
(iv) In 2012-2013 new machinery costing ₹ 2,00,000 was purchased, but wrongly charged to revenue. This amount should be adjusted taking depreciation at $10 \%$ on reducing value method.
(v) In 2013-2014 furniture with a book value of ₹ $1,00,000$ was sold for ₹ 60,000 .
(vi) For calculating goodwill two years purchase of super profits based on simple average profits of last four years are to be considered. Profits of last four years are as under:
2011-2012 ₹ 16,00,000, 2012-2013 ₹ $18,00,000,2013-2014$ ₹ $21,00,000,2014-2015$ ₹ $22,00,000$.
(vii) Additional depreciation provision at the rate of $10 \%$ on the additional value of Plant and Machinery alone may be considered for arriving at average profit.

Find out the intrinsic value of the equity share. Income-tax and Dividend tax are not to be considered.

## Answer

Calculation of intrinsic value of equity shares of N Ltd.

1. Calculation of Goodwill
(i) Capital employed

| Fixed Assets | ₹ | F |
| :---: | :---: | :---: |
| Building | 24,00,000 |  |
| Machinery (₹ $22,00,000$ + ₹ 1,45,800) | 23,45,800 |  |
| Furniture | 10,00,000 |  |
| Vehicles | 18,00,000 |  |
|  | 75,45,800 |  |
| Add: 30\% increase | 22,63,740 |  |
|  | 98,09,540 |  |
| Trade investments ( $₹ 16,00,000 \times 10 \% \times 90 \%$ ) | 1,44,000 |  |
| Trade Receivables (₹ $18,00,000$ - ₹ 20,000 ) | 17,80,000 |  |
| Inventory (₹ 11,00,000-₹ 1,00,000) | 10,00,000 |  |
| Bank balance | 3,20,000 | 1,30,53,540 |
| Less: Outside liabilities |  |  |
| Bank Loan | 12,00,000 |  |
| Trade Payables | 37,00,000 | (49,00,000) |
| Capital employed |  | 81,53,540 |

(ii) Future maintainable profit

## Calculation of average profit

|  | $\begin{array}{\|c\|} \hline \text { 2011-2012 } \\ F \\ \hline \end{array}$ | $\begin{gathered} 2012-2013 \\ ₹ \end{gathered}$ | $\begin{gathered} 2013-2014 \\ ₹ \end{gathered}$ | $\begin{gathered} 2014-2015 \\ ₹ \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Profit given | 16,00,000 | 18,00,000 | 21,00,000 | 22,00,000 |
| Add: Capital expenditure of machinery charged to revenue |  | 2,00,000 |  |  |
| Loss on sale of furniture |  |  | 40,000 |  |
|  | 16,00,000 | 20,00,000 | 21,40,000 | 22,00,000 |
| Less: Depreciation on machinery |  | $(20,000)$ | $(18,000)$ | $(16,200)$ |
| Income from non-trade investments Reduction in value |  | $(1,08,000)$ | $(2,16,000)$ | $(2,16,000)$ |


| of inventory <br> Bad debts <br> Adjusted profit | 16,00,000 | 18,72,000 | 19,06,000 | $\begin{aligned} & (1,00,000) \\ & \frac{(20,000)}{18,47,800} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Total adjusted profit for four years (2011-2012 to 2014-2015) |  |  |  | 72,25,800 |
| Average profit (₹ $72,25,800 / 4$ ) |  |  |  | 18,06,450 |
| Less: Depreciation at $10 \%$ on additional value of machinery$(22,00,000+1,45,800) \times 30 / 100 \text { i.e. ₹ } 7,03,740$ |  |  |  | (70,374) |
| Adjusted average profit |  |  |  | $\underline{17,36,076}$ |

(iii) Normal Profit: $20 \%$ on capital employed i.e. $20 \%$ on ₹ $81,53,540=₹ 16,30,708$
(iv) Super profit: Expected profit - normal profit ₹ $17,36,076$ - ₹ $16,30,708=₹ 1,05,368$
(v) Goodwill: 2 years' purchase of super profit ₹ $1,05,368 \times 2$ = ₹ $2,10,736$
2. Net assets available to equity shareholders

|  | F | $₹$ |
| :---: | :---: | :---: |
| Goodwill as calculated in 1(v) above |  | 2,10,736 |
| Sundry fixed assets |  | 98,09,540 |
| Trade and Non-trade investments |  | 15,84,000 |
| Trade Receivables |  | 17,80,000 |
| Inventory |  | 10,00,000 |
| Bank balance |  | 3,20,000 |
|  |  | 1,47,04,276 |
| Less: Outside liabilities |  |  |
| Bank loan | 12,00,000 |  |
| Trade Payables | 37,00,000 |  |
|  |  | $(49,00,000)$ |
| Preference share capital |  | (20,00,000) |
| Net assets for equity shareholders |  | 78,04,276 |

3. Valuation of equity shares

Value of equity share $=\frac{\text { Net assets available to equity shareholder }}{\text { Number of equity shares }}$

$$
=\frac{₹ 78,04,276}{4,00,000}=₹ 19.51
$$

## Note:

1. Depreciation on the overall increased value of assets (worth $30 \%$ more than book value) has not been considered. Depreciation on the additional value of only plant and machinery has been considered taking depreciation at $10 \%$ on reducing value method while calculating average adjusted profit.
2. Loss on sale of furniture has been taken as non-recurring or extraordinary item.
3. It has been assumed that preference dividend has been paid till date.

## Question 14

The Capital Structure of XYZ Ltd., on 31st March, 2015 was as follows:

|  | $₹$ |
| :--- | ---: |
| Equity Capital - 18,000 Shares of ₹100 each | $18,00,000$ |
| 12\% Preference Capital - 5,000 Shares of ₹100 each | $5,00,000$ |
| 12\% Secured Debentures | $5,00,000$ |
| Reserves | $5,00,000$ |
| Profit earned before Interest and Taxes during the year | $7,20,000$ |
| Tax Rate | $40 \%$ |
| Generally the return on equity shares of this type of Industry is 15\%. |  |

Subject to:
(a) The profit after tax covers Fixed Interest and Fixed Dividends at least 4 times.
(b) The Debt Equity ratio is at least 2;
(c) Yield on shares is calculated at $60 \%$ of distributed profits and $10 \%$ of undistributed profits;
(d) The Company has been paying regularly an Equity dividend of 15\%.
(e) The risk premium for Dividends is generally assumed at $1 \%$.

Find out the value of Equity shares of the Company.
Answer

| Calculation of profit after tax (PAT) | $₹$ | $₹$ |
| :--- | ---: | ---: |
| Profit before interest \& tax (PBIT) |  | $7,20,000$ |
| Less: Debenture interest $(₹ 5,00,000 \times 12 / 100)$ | $\underline{60,000)}$ |  |
| Profit before tax (PBT) |  | $6,60,000$ |
| Less: Tax @ 40\% |  | $\underline{2,64,000)}$ |


| Profit after tax (PAT) |  | $3,96,000$ |
| :--- | ---: | ---: |
| Less: Preference dividend $\left(₹ 5,00,000 \times \frac{12}{100}\right)$ | 60,000 |  |
| Equity dividend$\left(₹ 18,00,000 \times \frac{15}{100}\right)$ | $\underline{2,70,000}$ | $\underline{(3,30,000)}$ |
| Retained earnings (undistributed profit) |  | $\underline{66,000}$ |

## Calculation of Interest and Fixed Dividend Coverage

$=\frac{\text { PAT + Debenture interest }}{\text { Debenture interest + Preference dividend }}=\frac{₹ 3,96,000+₹ 60,000}{₹ 60,000+₹ 60,000}=\frac{₹ 4,56,000}{₹ 1,20,000}=3.8$ times

## Calculation of Debt Equity Ratio

$$
\begin{aligned}
\text { Debt Equity Ratio } & =\frac{\text { Debt (long term loans) }}{\text { Equity (shareholders' funds) }} \\
& =\frac{\text { Debentures }}{\text { Preferencesharecapital Equity sharecapital+Reserves }} \\
& =\frac{₹ 5,00,000}{₹ 5,00,000+₹ 18,00,000+₹ 5,00,000} \\
\text { Debt Equity Ratio } & =\frac{₹ 5,00,000}{₹ 28,00,000}=.179
\end{aligned}
$$

The ratio is less than the prescribed ratio.

## Calculation of Yield on Equity Shares

Yield on equity shares is calculated at $60 \%$ of distributed profits and $10 \%$ of undistributed profits:

| $60 \%$ of distributed profits (60\% of ₹ $2,70,000)$ | $1,62,000$ |
| :--- | ---: |
| $10 \%$ of undistributed profits (10\% of ₹ 66,000$)$ | $\frac{6,600}{1,68,600}$ |

Yields on equity shares $=\frac{\text { Yield on shares }}{\text { Equity share capital }} \times 100=\frac{₹ 1,68,600}{₹ 18,00,000} \times 100=9.37 \%$

| Calculation of Expected Yield on Equity Shares |  |
| :--- | :---: |
| Normal return expected | $15 \%$ |
| Add: Risk premium for low interest and fixed dividend coverage (3.8 < 4) | $1 \%{ }^{*}$ |


| Risk for debt equity ratio not required | $\frac{\mathrm{Nij}{ }^{* *}}{16 \%}$ |
| :--- | :--- |
| Value of an Equity Share |  |
| $=\frac{\text { Actual yield }}{\text { Expected yield }} \times$ Paid up value of a share $=\frac{9.37}{16} \times 100=₹ 58.56$ |  |

* When interest and fixed dividend coverage is lower than the prescribed norm, the riskiness of equity investors is high. They should claim additional risk premium over and above the normal rate of return.
** The debt equity ratio is lower than the prescribed ratio that means outside funds (Debts) are lower as compared to shareholders' funds. Therefore, the risk is less for equity shareholders. Therefore, no risk premium is required to be added in this case.


## Question 15

The following abridged Balance Sheet as at 31st March, 2015 pertains to Glorious Ltd.

| Liabilities | ₹ in lakhs | Assets | ₹ in lakhs |
| :--- | ---: | :--- | ---: |
| Share Capital: |  | Goodwill, at cost | 420 |
| 180 lakhs Equity shares of ₹10 |  | Other Fixed Assets | 11,166 |
| each, fully paid up | 1,800 | Current Assets | 2,910 |
| 90 lakhs Equity shares of ₹10 |  | Loans and Advances | 933 |
| each, ₹ 8 paid up | 720 |  |  |
| 150 lakh Equity shares of ₹5 | 750 |  |  |
| each, fully paid-up | 5,457 |  |  |
| Reserves and Surplus | 4,500 |  |  |
| Secured Loans | 1,242 |  |  |
| Current Liabilities | $\underline{960}$ |  | $\underline{15,429}$ |
| Provisions | $\underline{15,429}$ |  |  |

You are required to calculate the following for each one of the three categories of equity shares appearing in the above mentioned Balance Sheet:
(i) Intrinsic value on the basis of book values of Assets and Liabilities including goodwill;
(ii) Value per share on the basis of dividend yield.

Normal rate of dividend in the concerned industry is $15 \%$, whereas Glorious Ltd. has been paying 20\% dividend for the last four years and is expected to maintain it in the next few years; and
(iii) Value per share on the basis of EPS.

For the year ended 31st March, 2015 the company has earned ₹ 1,371 lakhs as profit after tax, which can be considered to be normal for the company. Average EPS for a fully paid share of $₹ 10$ of a Company in the same industry is ₹ 2 .

## Answer

(i) Intrinsic value on the basis of book values

|  | ₹ in lakhs | ₹ in lakhs |
| :--- | ---: | ---: |
| Goodwill |  | 420 |
| Other Fixed Assets |  | 11,166 |
| Current Assets |  | 2,910 |
| Loans and Advances |  | $\underline{933}$ |
|  |  | 15,429 |
| Less: Secured loans | 4,500 |  |
| $\quad$ Current liabilities | 1,242 |  |
| $\quad$ Provisions | $\underline{960}$ | $\underline{(6,702)}$ |
|  |  | 8,727 |
| Add: Notional call on 90 lakhs equity shares @ ₹ 2 per share |  | $\underline{180}$ |
|  |  | $\underline{8,907}$ |

Equivalent number of equity shares of ₹ 10 each.

|  | ₹ in lakhs |
| :--- | ---: |
| Fully paid shares of ₹ 10 each | 180 |
| Partly-paid shares after notional call | 90 |
| Fully paid shares of ₹ 5 each, $\left\lfloor\frac{150 \text { lakhs }}{10} \times 5\right\rfloor$ | $\underline{75}$ |

Value per equivalent share of ₹ 10 each $=\frac{8,907 \text { lakhs }}{345 \text { lakhs }}=₹ 25.82$
Hence, intrinsic values of each equity share are as follows:
Value of fully paid share of ₹ $10=₹ 25.82$ per equity share.
Value of share of ₹ 10 , ₹ 8 paid-up = ₹ 25.82 - ₹ 2 = ₹ 23.82 per equity share.
Value of fully paid share of ₹ $5=\frac{25.82}{2}=₹ 12.91$ per equity share.

## (ii) Valuation on dividend yield basis:

Value of fully paid share of $₹ 10=\frac{20}{15} \times 10=₹ 13.33$
Value of share of $₹ 10$, ₹ 8 paid-up $=\frac{20}{15} \times 8=₹ 10.67$
Value of fully paid share of $₹ 5=\frac{20}{15} \times 5=₹ 6.67$
(iii) Valuation on the basis of EPS:

Profit after tax $=₹ 1,371$ lakhs
Total share capital $=₹(1,800+720+750)$ lakhs $=₹ 3,270$ lakhs
Earning per rupee of share capital $=\frac{1,371 \text { lakhs }}{3,270 \text { lakhs }}=₹ 0.419$
Earning per fully paid share of ₹ $10=₹ 0.419 \times 10=₹ 4.19$
Earning per share of ₹ 10 each, ₹ 8 paid-up $=₹ 0.419 \times 8=₹ 3.35$
Earning per share of ₹ 5 , fully paid-up $=₹ 0.419 \times 5=₹ 2.10$
Value of fully paid share of $₹ 10=\frac{4.19}{2} \times 10=₹ 20.95$
Value of share of ₹ 10 , ₹ 8 paid-up $=\frac{3.35}{2} \times 10=₹ 16.75$
Value of fully paid share of $₹ 5=\frac{2.10}{2} \times 10=₹ 10.50$

## Question 16

The directors of a public limited company are considering the acquisition of the entire share capital of an existing company $X$ Ltd engaged in a line of business suited to them. The directors feel that acquisition of $X$ will not create any further risk to their business interest.
The following is the summarized Balance Sheet of $X$ Ltd., as at $31^{\text {st }}$ December, 2014:

| Liabilities | ₹ |  | Assets |
| :--- | ---: | :--- | ---: |
| Share Capital: |  | Fixed assets | $6,00,000$ |
| 4,000 equity shares of ₹ 100 each fully |  | Current assets: |  |
| paid-up | $4,00,000$ | Inventory | $2,00,000$ |
| General reserve | $3,00,000$ | Trade Receivables | $3,40,000$ |
| Bank overdraft | $2,40,000$ | Cash and bank balances | $1,00,000$ |

### 9.40 Financial Reporting

| Trade Payables | $\underline{3,00,000}$ | $\underline{12,40,000}$ |  |
| :--- | :--- | :--- | :--- |

X's financial records for the past five years were as under:

|  | 2014 | 2013 | 2012 | 2011 | 2010 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $F$ | $F$ | $F$ | $F$ | $F$ |
| Frofits | 80,000 | 74,000 | 70,000 | 60,000 | 62,000 |
| Extra-ordinary item(s) | 3,500 | 4,000 | $(6,000)$ | $(8,000)$ | 1,000 |
|  | 83,500 | 78,000 | 64,000 | 52,000 | 61,000 |
| Dividends | 48,000 | 40,000 | 40,000 | 32,000 | 32,000 |
|  | 35,500 | 38,000 | 24,000 | 20,000 | 29,000 |

Additional information:
(i) There were no changes in the issued capital of $X$ during this period.
(ii) The estimated values of $X$ Ltd.'s assets on 31.12.2014 are:

|  | Replacement cost | Realizable value |
| :--- | ---: | ---: |
| $\boldsymbol{F}$ | $\boldsymbol{₹}$ |  |
| Fixed assets | $8,00,000$ | $5,40,000$ |
| Inventory | $3,00,000$ | $3,20,000$ |

(iii) It is anticipated that $1 \%$ of the Trade Receivables may prove to be difficult to be realized.
(iv) The cost of capital to the acquiring company is $10 \%$.
(v) The current return of an investment of the acquiring company is 10\%. Quoted companies with similar businesses and activities as $X$ have a P/E ratio approximating to 8, although these companies tend to be larger than $X$.
Required:
Estimate the value of the total equity capital of $X$ Ltd., on 31.12.2014 using each of the following bases:
(a) Balance sheet value
(b) Replacement cost
(c) Realizable value
(d) P/E ratio model.

## Answer

|  |  |  | $₹$ | $₹$ |
| :---: | :---: | :---: | :---: | :---: |
| (a) | Balance Sheet Value | $\begin{aligned} & 2,00,000 \\ & 1,00,000 \\ & \hline \end{aligned}$ |  | 7,00,000 |
|  | Capital |  | 4,00,000 |  |
|  | Reserve |  | 3,00,000 |  |
| (b) | Replacement cost value |  |  | 10,00,000 |
|  | Capital |  | 4,00,000 |  |
|  | Reserve |  | 3,00,000 |  |
|  | Appreciation: |  |  |  |
|  | Fixed assets |  |  |  |
|  | Inventory |  | 3,00,000 |  |
| (c) | Realizable value |  |  |  |
|  | Capital |  | 4,00,000 |  |
|  | Reserve |  | 3,00,000 |  |
|  | Appreciation in inventory |  | 1,20,000 |  |
|  | Depreciation in fixed assets |  |  |  | $(60,000)$ |
|  | Book debts (Bad)* |  |  | $(3,400)$ | 7,56,600 |

(d) P/E ratio model: Comparable quoted companies have a P/E ratio of $8 . \mathrm{X}$ Ltd. is prima facie small company.

If a P/E ratio of 6 is adopted, the valuation will be $80,000 \times 6=₹ 4,80,000$
If a P/E ratio of 7 were to be adopted, the valuation will be $80,000 \times 7=₹ 5,60,000$
Question 17
$P$ Limited is considering the acquisition of $R$ Limited. The financial data at the time of acquisition being:

|  | P Limited | R Limited |
| :--- | ---: | ---: |
| Net profit after tax (₹ in lakhs) | 60 | 12 |
| Number of shares (lakhs) | 12 | 5 |
| Earnings per share ( () | 5 | 2.40 |
| Market price per share ( $)$ | 150 | 48 |
| Price earnings ratio | 30 | 20 |

[^2]It is expected that the net profit after tax of the two companies would continue to be $₹ 72$ lakhs even after the amalgamation.
Explain the effect on EPS of the merged company under each of the following situations:
(i) P Ltd. offers to pay ₹ 60 per share to the shareholders of $R L t d$.
(ii) P Ltd. offers to pay ₹ 78 per share to the shareholders of $R$ Ltd.

The amount in both cases is to be paid in the form of shares of P Ltd.

## Answer

(i) In this case, P Ltd. offers to pay ₹ 60 per share.

The share exchange ratio would be $\frac{60}{150}=0.4$
It means, P Ltd. would give 0.4 shares for every one share of R Ltd. In other words, P Ltd. would give 2 shares for 5 shares of $R$ Ltd.
The total number of shares to be issued by P Ltd. to R Ltd.
$=5,00,000 \times 0.4=2,00,000$ shares
or
$5,00,000 \times \frac{2}{5}=2,00,000$ shares
Total number of shares of $P$ Ltd. after acquisition of $R$ Ltd.
$=12,00,000+2,00,000=14,00,000$ shares

## Calculation of E.P.S. of the amalgamated company

$=\frac{\text { Total Net Profit after Interest and Tax }}{\text { Total Number of shares }}=\frac{72,00,000}{14,00,000}=₹ 5.14$ per share
After amalgamation, The EPS of P Ltd., will improve from ₹ 5 to ₹ 5.14 whereas EPS of former shareholders of $R$ Ltd would reduce from present 2.40 per share to $5.14 \times 0.4=$ ₹ 2.056 per share after merger.
(ii) In this case, P Ltd. offers ₹ 78 per share to the shareholders of R Ltd.

The Exchange Ratio would be $\frac{78}{150}=0.52$ shares of $P$ Ltd. for each share of $R$ Ltd. In other words, P Ltd would give 52 shares for per 100 shares of R Ltd.

P Ltd would issue 5,00,000 $\times 0.52=2,60,000$ shares to shareholders of $R$ Ltd.
E.P.S. of the Merged Company $=\frac{72,00,000}{12,00,000+2,60,000}=4.93$

After Merger, there is a dilution in the E.P.S., of P Ltd. from 5 to 4.93 .
After Merger E.P.S. of former shareholders of R Ltd.
$=4.93 \times 0.52=2.56$
There is a gain of ₹ 0.16 in E.P.S. of merged company in comparison to E.P.S. of $R$ Ltd. of ₹ 2.40 before merger.

Comments: Initial increase in and decrease in earnings per share are possible in both cases of Merger. Generally, the dilution in E.P.S. will occur wherever the Price Earnings ratio of acquired company calculated on the basis of price paid exceed the P/E ratio of acquired company and vice-versa.

In Situation (i) - The price offered by P Ltd. per share of R Ltd. is ₹ 60 and E.P.S. of $R$ Ltd. is 2.4 , which would become the earnings of $P$ Ltd. after merger.

Price Earning (P/E) Ratio of P Ltd. after merger $=\frac{60}{2.40}=25$. It is lower than the P/E
Ratio of $P$ Ltd. before merger i.e., 30, the E.P.S. of $P$ Ltd. after merger increases to ₹ 5.14 .

In Situation (ii) -The price earnings (P/E) ratio offered for Merger is $\frac{78}{2.4}=32.5$ which is higher than P/E Ratio of P Ltd. before Merger. Hence, the E.P.S. of P Ltd after merger would get diluted.

## Question 18

The following is the summarized Balance Sheet as at 31 ${ }^{\text {st }}$ December, 2014 of Sun Ltd.:

| Liabilities |  | Assets | $₹$ |
| :---: | :---: | :---: | :---: |
| Share Capital: |  | Fixed Assets: |  |
| 80,000 Equity shares of ₹ 10 each fully paid up | 8,00,000 | Goodwill | 1,10,000 |
| 50,000 Equity shares of ₹ 10 each ₹ 8 paid up | 4,00,000 | Plant and Machinery | 8,00,000 |
| 36,000 Equity shares of ₹ 5 each fully paid up | 1,80,000 | Land and Building | 10,00,000 |
| 30,000 Equity shares of ₹ 5 each ₹ 4 paid-up | 1,20,000 | Furniture and Fixtures | 1,00,000 |


| 3,000 10\% Preference shares of ₹ 100 each fully paid | 3,00,000 | Vehicles | 2,00,000 |
| :---: | :---: | :---: | :---: |
| Reserves and Surplus: |  | Investments | 3,00,000 |
| General reserve | 1,40,000 | Current Assets: |  |
| Profit and Loss account | 2,10,000 | Inventory | 2,10,000 |
| Secured Loan: 12\% Debenture | 2,00,000 | Trade Receivables | 1,95,000 |
| Unsecured Loan: 15\% Term loan | 1,50,000 | Prepaid Expenses | 40,000 |
| Deposits | 1,00,000 | Advances | 45,000 |
| Current Liabilities: |  | Cash and Bank balance | 2,00,000 |
| Bank Loan | 50,000 |  |  |
| Trade Payables | 1,70,000 |  |  |
| Provision for tax | 2,00,000 |  |  |
| Proposed Dividend: |  |  |  |
| Equity | 1,50,000 |  |  |
| Preference | 30,000 |  |  |
|  | 32,00,000 |  | 32,00,000 |

## Additional Information:

(1) In 2012 a new machinery costing ₹ 50,000 was purchased, but wrongly charged to revenue (no rectification has yet been made for the same).
(2) Inventory is overvalued by $₹ 10,000$ in 2013. Trade Receivables are to be reduced by $₹ 5,000$ in 2014, some old furniture (Book value ₹ 10,000 ) was disposed of for $₹ 6,000$.
(3) Fixed assets are worth 5 per cent more than their actual book value. Depreciation on appreciated value of fixed assets except machinery is not to be considered for valuation of goodwill.
(4) Of the investment 20 per cent is trading and the balance is non-trading. All trade investments are to be valued at 20 per cent below cost. Trade investments were purchased on $1^{\text {st }}$ January, 2014. 50 percent of the non-trade investments were acquired on $1^{\text {st }}$ January, 2013 and the rest on $1^{\text {st }}$ January, 2012. A uniform rate of dividend of 10 percent is earned on all investments.
(5) Expected increase in expenditure without commensurate increase in selling price is $₹ 20,000$.
(6) Research and Development expenses anticipated in future ₹ 30,000 per annum.
(7) In a similar business a normal return on capital employed is $10 \%$.
(8) Profit (after tax) are as follows:

In 2012-₹2,10,000, in 2013-₹1,90,000 and in 2014 - ₹ $2,00,000$.
(9) Current income tax rate is $50 \%$, expected income tax rate will be $40 \%$.

From the above, ascertain the ex-dividend and cum-dividend intrinsic value for different categories of Equity shares. For this purpose goodwill may be taken as 3 years purchase of super profits. Depreciation is charged on machinery @ $10 \%$ on reducing system.

## Answer

## Computation of Value of Shares

|  |  | $₹$ |
| :--- | ---: | ---: |
| Value of Net Assets (As computed for Goodwill) |  | $21,06,273$ |
| Value of Goodwill [Refer W.N.3] |  | 5,556 |
| Non-trade investments |  | $\underline{2,40,000}$ |
|  | $23,51,829$ |  |
| Less: Preference Share Capital | $3,00,000$ |  |
| $\quad$ Proposed Dividend of Preference shares | $\underline{1,50,000}$ |  |
| $\quad$Proposed Dividend of Equity shares | $\underline{4,80,000)}$ |  |
| Net Assets available for Equity Shareholders | $\underline{18,71,829}$ |  |

## Computation of Number of Equivalent Equity Shares:

| Equity shares |  | No. of Equivalent Shares |
| :--- | :--- | ---: |
| 80,000 shares $+50,000$ shares $=$ | $\times \frac{10}{10}$ | $1,30,000$ |
| $1,30,000$ shares of $₹ 10$ each | $1,30,000$ |  |
| 36,000 shares 30,000 shares $=$ | $\times \frac{5}{10}$ | $\underline{33,000}$ |
| 66,000 shares of $₹$ 5 each | 66,000 | $1,63,000$ |
| Total Equivalent Equity Shares of $₹ 10$ each |  |  |

Calculation of Ex-Dividend intrinsic value of different categories of Equity Shares of Sun Ltd.
Net Assets available to deemed fully paid-up Equity Shareholders

$$
\begin{aligned}
& =\text { Net Assets as computed above }+ \text { Notional Cash from partly paid-up shares } \\
& =₹ 18,71,829+(50,000 \times ₹ 2+30,000 \times ₹ 1) \\
& =₹ 18,71,829+₹ 1,00,000+₹ 30,000=₹ 20,01,829
\end{aligned}
$$

## Computation of Ex-Dividend value per Equity Share

(i) Value of ₹ 10 fully paid Equity Share $=\frac{20,01,829}{1,63,000}=₹ 12.28$ per share (approx.)
(ii) Value of ₹ 8 paid-up Equity Share $=12.28-2=₹ 10.28$ per share (approx.)
(iii) Value of ₹ 5 fully paid-up Equity Share $=12.28 \times \frac{5}{10}=₹ 6.14$ per share (approx.)
(iv) Value of ₹ 4 paid-up Equity Share $=6.14-1=₹ 5.14$ per share (approx.)

Calculation of Cum-Dividend intrinsic value of different categories of Equity Shares of Sun Ltd.
Value of Net Assets (including proposed dividend on equity shares) $=₹ 18,71,829+₹ 1,50,000$
= ₹ 20,21,829

Net assets (including dividend) available to deemed fully paid-up Equity Shareholders
= Net Assets as computed above + Notional Cash from partly paid-up shares

$$
=₹ 20,21,829+(50,000 \times ₹ 2+30,000 x ₹ 1)
$$

$$
=₹ 20,21,829+₹ 1,00,000+₹ 30,000=₹ 21,51,829
$$

## Computation of Cum-Dividend value per share*

(i) Value of $₹ 10$ fully paid Equity Share $=\frac{21,51,829}{1,63,000}=₹ 13.20$ per share (approx.)
(ii) Value of ₹ 8 paid-up Equity Share $=13.20-2=$ ₹ 11.20 per share (approx.)
(iii) Value of ₹ 5 fully paid-up Equity Share $=13.20 \times \frac{5}{10}=₹ 6.60$ per share (approx.)
(iv) Value of ₹ 4 paid-up Equity Share $=6.60-1=₹ 5.60$ per share (approx.)

## Working Notes:

## 1. Calculation of Average Capital Employed

| Fixed Assets: |  | $₹$ |
| :--- | ---: | ---: |
| Plant and Machinery (including ₹ 36,450 for a Machine |  | $8,36,450$ |
| charged in 2012) |  | $10,00,000$ |
| Land and Building |  | $1,00,000$ |
| Furniture \& Fixtures |  | $\underline{2,00,000}$ |
| Vehicles |  | $21,36,450$ |
| Add: Appreciation @ 5\% |  | $\underline{1,06,823}$ |

[^3]| Trade Investment $\left(3,00,000 \times \frac{20}{100}\right) \times \frac{80}{100}$ |  | 48,000 |
| :---: | :---: | :---: |
| Current Assets: |  |  |
| Inventory |  | 2,10,000 |
| Trade Receivables (1,95,000-5,000) |  | 1,90,000 |
| Prepaid Expenses |  | 40,000 |
| Advances |  | 45,000 |
| Cash \& Bank Balance |  | 2,00,000 |
|  |  | 29,76,273 |
| Less: Outside Liabilities: |  |  |
| 12\% Debentures | 2,00,000 |  |
| 15\% Term Loan | 1,50,000 |  |
| Deposits | 1,00,000 |  |
| Bank Loan | 50,000 |  |
| Trade Payables | 1,70,000 |  |
| Provision for Tax | 2,00,000 | (8,70,000) |
| Capital employed at the end of the year i.e. Net Assets |  | 21,06,273 |
| Less: $\frac{1}{2}$ of the current year's Accounting Profit after Tax: |  |  |
| Profit before Tax (₹ 4,00,000-4,050) | 3,95,950 |  |
| Less: Tax 50\% | (1,97,975) |  |
|  | 1,97,975 |  |
| $50 \%$ of ₹ $1,97,975$ |  | (98,987.5) |
| Average capital employed |  | $\underline{\text { 20,07,286 }}$ |

2. Future Maintainable Profits

| Statement of Average Profit |  |  |  |
| :--- | ---: | ---: | ---: |
| Particulars |  | 2012 | 2013 |
|  | F | F | F |
|  |  | $2,10,000$ | $1,90,000$ |


| Over-valuation of closing inventory | - | $(10,000)$ |  |
| :---: | :---: | :---: | :---: |
| Add: Overvaluation of opening inventory |  |  | 10,000 |
| Add: Loss on sale of furniture |  |  |  |
| (Presumed to be extra ordinary items) |  |  | 4,000 |
| Less: Provision for Trade Receivables |  |  | $(5,000)$ |
|  | 4,53,000 | 3,41,500 | 3,80,950 |
| Total profit for the three years |  |  | 11,75,450 |
| $\text { Average Profit }=\frac{₹ 11,75,450}{3}$ |  |  | 3,91,817 |
| Less: Depreciation @ 10\% on increase in the value of machinery |  |  |  |
| $8,36,450 \times \frac{5}{100} \times \frac{10}{100}=$ |  | 4,182 |  |
| Expected increase in expenditure |  | 20,000 |  |
| Annual R \& D Expenses anticipated in future |  | 30,000 | $(54,182)$ |
| Future Maintainable profit before tax |  |  | 3,37,635 |
| Less: Tax @ 40\% of ₹ 3,37,635 |  |  | (1,35,054) |
| Future Maintainable Profit After Tax |  |  | $\underline{2,02,581}$ |

## 3. Computation of Goodwill

|  | $₹$ |
| :--- | ---: |
| Future Maintainable Profit After Tax | $2,02,581$ |
| Less: Normal Profit (10\% of ₹ 20,07,286) | $(2,00,729)$ |
| Super Profit | 1,852 |
| Value of Goodwill = Super Profit x No. of years' purchase |  |
| ₹ $1,852 \times 3$ | 5,556 |

## Question 19

The following is the Balance Sheet of Bat Ltd. as on 31 ${ }^{\text {st }}$ March 2015:

| Liabilities | $₹$ | Assets | $₹$ |
| :--- | ---: | :--- | ---: |
| 3,00,000 Equity Shares of |  | Goodwill | $3,00,000$ |
| ₹ 10 each fully paid | $30,00,000$ | Building | $20,00,000$ |
| 12.5\% Redeemable |  | Plant \& Machinery | $22,00,000$ |
| preference shares of ₹100 |  |  |  |


| each fully paid | $20,00,000$ | Furniture | $10,00,000$ |
| :--- | ---: | :--- | ---: |
| General Reserve | $14,00,000$ | Investments | $16,00,000$ |
| Profit \& Loss A/c | $3,00,000$ | Inventory | $12,00,000$ |
| Secured Loan | $10,00,000$ | Trade Receivables | $20,00,000$ |
| Trade Payables | $30,00,000$ | Bank Balance | $4,00,000$ |
|  | $1,07,00,000$ |  | $1,07,00,000$ |

Additional Information:
(i) Fixed assets are worth $20 \%$ more than book value. Inventory is overvalued by ₹ $1,00,000$. Trade Receivables are to be reduced by ₹ 40,000 . Trade investments, which constitute $10 \%$ of the total investment are to be valued at $10 \%$ below cost.
(ii) Trade investments were purchased on 1.4.2014. $50 \%$ of non-trade investments were purchased on 1.4.2013 and the rest on 1.4.2014. Non-trade investments yielded 15\% return on cost.
(iii) In 2013-2014, Furniture with a book value of ₹ $1,00,000$ was sold for $₹ 50,000$. This loss should be treated as non-recurring or extraordinary item for the purpose of calculating adjusted average profit.
(iv) In 2012-2013, new machinery costing ₹ 2,00,000 was purchased, but wrongly charged to revenue. This amount should be adjusted taking depreciation at $10 \%$ on reducing value method.
(v) Return on capital employed is $20 \%$ in similar business.
(vi) Goodwill is to be valued at two years purchase of super profits based on simple average profits of last four years.
Profit of last four years are as under:

| Year | Amount (₹) |
| :--- | ---: |
| $2011-2012$ | $13,00,000$ |
| $2012-2013$ | $14,00,000$ |
| $2013-2014$ | $16,00,000$ |
| $2014-2015$ | $18,00,000$ |

(vii) It is assumed that preference dividend has been paid till date.
(viii) Depreciation on the overall increased value of assets (worth $20 \%$ more than book value) need not be considered. Depreciation on the additional value of only plant and machinery to be considered taking depreciation at $10 \%$ on reducing value method while calculating average adjusted profit.

Find out the intrinsic value of the equity share. Ignore income tax and dividend tax.

## Answer

Calculation of Intrinsic Value of Equity Shares of Bat Ltd.
Net Assets available for Equity Shareholders.

|  |  | ₹ | ₹ |
| :---: | :---: | :---: | :---: |
| Goodwill (W.N.1) |  |  | 4,14,484 |
| Sundry fixed assets |  |  | 64,14,960 |
| Trade and non-trade investments $(1,44,000+14,40,000)$ |  |  | 15,84,000 |
| Trade Receivables |  |  | 19,60,000 |
| Inventory |  |  | 11,00,000 |
| Bank balance |  |  | 4,00,000 |
| Total Assets |  |  | 1,18,73,444 |
| Less: Outside liabilities |  |  |  |
| Secured loan | 10,00,000 |  |  |
| Trade Payables | 30,00,000 | 40,00,000 |  |
| Preference share capital |  | 20,00,000 | $(60,00,000)$ |
| Net assets available for equity shareholders |  |  | 58,73,444 |

Value of an equity share $=\frac{\text { Net Assets Available to Equity Shareholders }}{\text { Number of Equity Shares }}$

$$
=\frac{₹ 58,73,444}{3,00,000}=₹ 19.59 \text { (approx.) }
$$

## Working Notes:

1. Calculation of Goodwill
(i) Capital Employed

|  | $₹$ | $₹$ |
| :--- | ---: | ---: |
| Fixed assets: |  |  |
| Building | $20,00,000$ |  |
| Plant and machinery (₹ $22,00,000+₹ 1,45,800$ ) | $23,45,800$ |  |
| Furniture | $\underline{10,00,000}$ |  |
|  | $53,45,800$ |  |
| Add: 20\% Appreciation | $\underline{10,69,160}$ |  |
|  | $64,14,960$ |  |


| Trade investments (₹ $16,00,000 \times 10 \% \times 90 \%)$ | $1,44,000$ |  |
| :--- | ---: | ---: |
| Trade Receivables (₹ $20,00,000-₹ 40,000$ ) | $19,60,000$ |  |
| Inventory (₹ $12,00,000-₹ 1,00,000)$ | $11,00,000$ |  |
| Bank Balance | $\underline{4,00,000}$ | $1,00,18,960$ |
| Less: Outside liabilities: |  |  |
| Secured Loan | $10,00,000$ |  |
| $\quad$ Trade Payables | $\underline{30,00,000}$ | $\underline{(40,00,000)}$ |
| Capital employed | $\underline{60,18,960}$ |  |

(ii) Future Maintainable Profit

Calculation of Average Adjusted Profit

|  | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 |
| :---: | :---: | :---: | :---: | :---: |
| Profit | 13,00,000 | 14,00,000 | 16,00,000 | 18,00,000 |
| Add: Capital expenditure on Machinery charged to revenue Loss on sale of furniture |  | $2,00,000$ | $50,000$ |  |
|  | 13,00,000 | 16,00,000 | 16,50,000 | 18,00,000 |
| Less: Depreciation on machinery |  | $(20,000)$ | $(18,000)$ | $(16,200)$ |
| Income from non-trade investments (W.N.2) |  |  | $(1,08,000)$ | $(2,16,000)$ |
| Reduction in the value of inventory | - | - | - | $(1,00,000)$ |
| Bad debts | - |  | - | $(40,000)$ |
| Adjusted Profit | 13,00,000 | 15,80,000 | 15,24,000 | 14,27,800 |
| Total adjusted profit for four years |  |  |  |  |
|  |  |  |  | 58,31,800 |
| Average profit (₹ $58,31,800 / 4$ ) |  |  |  | 14,57,950 |
| Less: Depreciation at $10 \%$ on Additional Value of Machinery |  |  |  |  |
| $(22,00,000+1,45,800) \times 20 \% \times 10 \%$ |  |  |  | $(46,916)$ |
| Average Adjusted Profit |  |  |  | 14,11,034 |

(iii) Normal Profit @ 20\% on Capital Employed,
i.e. $20 \%$ on ₹ $60,18,960=₹ 12,03,792$
(iv) Super Profit = Average Adjusted profit-Normal profit

$$
=₹ 14,11,034-₹ 12,03,792=₹ 2,07,242
$$

(v) Goodwill
$=2$ years' purchase of super profit $=₹ 2,07,242 \times 2=₹ 4,14,484$
2. Trade investments $=₹ 16,00,000 \times 10 \% \times 90 \%=₹ 1,44,000$

Non-trade investment $=₹ 16,00,000-₹ 1,60,000=₹ 14,40,000$
Non-trade investment purchased on 1.4.2008 $=50 \%$ of $₹ 14,40,000=₹ 7,20,000$
Non-trade investment purchased on 1.4.2009 = ₹ $14,40,000-₹ 7,20,000=₹ 7,20,000$ Income from non-trade investment:

In the year 2013-2014:7,20,000x15\% = ₹ 1,08,000
In the year 2014-2015: 7,20,000x 15\% = ₹ $1,08,000$

$$
7,20,000 \times 15 \%=₹ 1,08,000
$$

₹ $2,16,000$

## Question 20

The Balance Sheet of Mulyan Ltd. as on 31st December, 2014 is as follows:

| Liabilities | $₹$ | ₹ | Assets | $₹$ |
| :---: | :---: | :---: | :---: | :---: |
| Share Capital: |  |  | Goodwill: | 50,000 |
| Equity shares of ₹ 10 each | 5,00,000 |  | Fixed Assets: |  |
| less, calls in arrear (₹ 2 for final call) | 10,000 | 4,90,000 | Machinery <br> Factory shed | $\begin{aligned} & 2,30,000 \\ & 3,00,000 \end{aligned}$ |
| 8\% Preference shares of ₹ 10 each fully paid |  | 2,00,000 | Vehicles <br> Furniture | $\begin{aligned} & 60,000 \\ & 25,000 \end{aligned}$ |
| Reserve and Surplus: |  |  | Investments | 1,00,000 |
| General Reserve |  | 2,00,000 | Current Assets: |  |
| Profit \& Loss A/c |  | 1,40,000 | Inventory | 2,10,000 |
| Current Liabilities: |  |  | Trade Receivables | 3,50,000 |
| Trade Payables |  | 2,70,000 | Cash at bank | 75,000 |
| Bank Loan |  | 1,00,000 |  |  |
|  |  | 14,00,000 |  | 14,00,000 |

## Additional Information:

(i) Fixed assets are worth $20 \%$ above their actual book value, depreciation on appreciated portion of fixed assets is to be ignored for valuation of goodwill.
(ii) Of the investments, $80 \%$, is non-trading and the Balance is trading. All trade investments are to be valued at $20 \%$ below cost. A uniform rate of dividend of $10 \%$ is earned on all investments.
(iii) For the purpose of valuation of shares, Goodwill is to be considered on the basis of 6 year's purchase of the super profits based on simple average profit of the last 3 years. Profits after tax @ $50 \%$, are as follows:

| Year | $₹$ |
| :--- | ---: |
| 2012 | $1,90,000$ |
| 2013 | $2,00,000$ |
| 2014 | $2,50,000$ |

(iv) In a similar business, return on capital employed is 20\%. In 2012, a new furniture costing ₹ 10,000 was purchased but wrongly charged to revenue. No effect has yet been given for rectifying the same. Depreciation is charged on furniture @ 10\% p.a. (Diminishing Balance Method).

Find out the value of each fully paid and partly paid equity share.

## Answer

Valuation of an equity share
Value of an equity share $=\frac{\text { Net assets available to equity shareholders (W.N. } 6 \text { ) }}{\text { Number of equity shares }}$

$$
=\frac{9,27,740}{50,000}=₹ 18.5548
$$

Value of a ₹ 10 fully paid up share $=₹ 18.5548$ per share
Value of ₹ 10 share, ₹ 8 per share paid up = (₹ 18.5548 - ₹ 2$)$ per share

$$
\text { = ₹ } 16.5548 \text { per share }
$$

## Working Notes:

1. Capital employed

|  | F | F |
| :--- | ---: | ---: |
| Fixed Assets: |  |  |
| Machinery | $2,30,000$ |  |
| Factory shed | $3,00,000$ |  |


| Furniture( ₹ $25,000+₹ 7,290$ ) | 32,290 |  |
| :--- | ---: | ---: |
| Vehicles | $\underline{60,000}$ |  |
|  | $6,22,290$ |  |
| Add: 20\% increase | $\underline{1,24,458}$ |  |
|  | $7,46,748$ |  |
| Trade investments ( ₹1,00,000 $\times 20 \% \times 80 \%)$ | 16,000 |  |
| Inventory in trade | $2,10,000$ |  |
| Trade Receivables | $3,50,000$ |  |
| Cash at bank | $\underline{75,000}$ | $13,97,748$ |
| Less: Outside liabilities: | $1,00,000$ |  |
| $\quad$ Bank Loan | $\underline{2,70,000}$ | $\underline{(3,70,000)}$ |
| Trade Payables |  | $\underline{10,27,748}$ |

2. Calculation of average adjusted profit

3. Normal Profit: $20 \%$ on capital employed i.e. $20 \%$ on ₹ $10,27,748=₹ 2,05,550$

[^4]4. Super profit: Average Adjusted profit - Normal profit
= ₹ 2,10,548-₹ 2,05,550 = ₹ 4,998
5. Goodwill: 6 years' purchase of super profit
$$
=₹ 4,998 \times 6=₹ 29,988
$$
6. Net assets available to equity shareholders

|  | $₹$ |
| :--- | ---: |
| Capital employed (W.N.1) | $10,27,748$ |
| Goodwill (W.N.5) | 29,998 |
| Add: Non-trade investments | $\frac{80,000}{11,37,736}$ |
| Less: Preference share capital | $\underline{(2,00,000)}$ |
|  | $9,37,736$ |
| Add: Notional calls received for calls in arrears | $\underline{10,000}$ |
| Net assets for equity shareholders | $\underline{9,47,736}$ |

## Question 21

From the following information, calculate the value of a share if you want to
(i) buy a small lot of shares;
(ii) buy a controlling interest in the company.

| Year | Profit | Capital Employed | Dividend |
| :--- | ---: | ---: | ---: |
|  | $(₹)$ | $(₹)$ | $\%$ |
| 2011 | $55,00,000$ | $3,43,75,000$ | 12 |
| 2012 | $1,60,00,000$ | $8,00,00,000$ | 15 |
| 2013 | $2,20,00,000$ | $10,00,00,000$ | 18 |
| 2014 | $2,50,00,000$ | $10,00,00,000$ | 20 |

The market expectation is $12 \%$.

## Answer

(i) Buying a small lot of shares: If the purpose of valuation is to provide data base to aid a decision of buying a small (non-controlling) position of the equity of a company, dividend yield method is most appropriate. Dividend rate is rising continuously, weighted average will be more appropriate for calculation of average dividend.

| Year | Rate of dividend | Weight | Product |
| :--- | :---: | :---: | :---: |
| 2011 | 12 | 1 | 12 |
| 2012 | 15 | 2 | 30 |
| 2013 | 18 | 3 | 54 |


| 2014 | 20 | $\underline{4}$ | $\underline{80}$ |
| :--- | :--- | :--- | :--- |

Average dividend $=\frac{176}{10}=17.6 \%$
Value of share on the basis of dividend for buying a small lot of shares will be
$\frac{\text { Average dividend rate }}{\text { Market expectation rate }} \times 100=\frac{17.6}{12} \times 100=₹ 146.67$ per share.
(ii) Buying a controlling interest in the company: If the purpose of valuation is to provide data base to aid a decision of buying controlling interest in the company, total profit will be relevant to determine the value of shares as the shareholders have capacity to influence the decision of distribution of profit. As the profit is rising, weighted average will be more appropriate for calculation of average profit/yield.

| Year | Yield \% <br> (Profit/Capital <br> employed) $\times 100$ | Weight | Product |
| :--- | :---: | :---: | :---: |
| 2011 | 16 | 1 | 16 |
| 2012 | 20 | 2 | 40 |
| 2013 | 22 | 3 | 66 |
| 2014 | 25 | $\underline{4}$ | $\underline{100}$ |

Average yield $=\frac{222}{10}=22.2 \%$
If controlling interest in the company is being taken over, then the value per share will be $=\frac{\text { Average yield rate }}{\text { Market expectation rate }} \times 100=\frac{22.2}{12} \times 100=₹ 185$ per share .

## Question 22

The majority shareholders of MSL Limited desire to sell their holdings to Influx Funds. The following information has been provided by MSL Limited:

| Particulars | 2012 | 2013 | 2014 |
| :--- | ---: | ---: | ---: |
| Equity and Liabilities |  |  |  |
| 12,000 Equity shares of ₹ 100 each | 12.00 | 12.00 | 12.00 |
| General Reserve | 6.85 | 7.75 | 9.00 |
| Profit and Loss Account | 2.64 | 5.95 | 8.25 |


| Current Liabilities | $\underline{6.80}$ | $\underline{5.45}$ | $\underline{3.85}$ |
| :--- | ---: | ---: | ---: |
| Assets | $\underline{28.29}$ | $\underline{31.15}$ | $\underline{33.10}$ |
| Tangible Assets | 12.00 | 13.00 | 14.00 |
| Intangible Assets |  |  |  |
| $\quad$ Goodwill | 6.30 | 5.30 | 4.30 |
| Current Assets |  |  |  |
| $\quad$ Inventories | 6.28 | 7.34 | 8.51 |
| $\quad$ Other Current Assets | $\underline{3.71}$ | $\underline{5.51}$ | $\underline{6.29}$ |
|  | $\underline{31.15}$ | $\underline{33.10}$ |  |

(i) The valuation of tangible assets has been done by a professional valuer and increase of $10 \%$ in year 2011-12 and 2012-13 and 12.5\% in 2013-14 is estimated over the given book value.
(ii) The inventories have been valued at ₹ 6.32 lacs as on $311^{\text {st }}$ March 2012, ₹ 8.47 lacs as on $31^{\text {st }}$ March 2013 and ₹ 10.68 lacs as on $31^{\text {st }}$ March, 2014.
(iii) The company has been charging depreciation @ 10\% p.a.
(iv) The balance of Profit and Loss account and General Reserve on $1^{\text {st }}$ April, 2011 was ₹ 2.18 lacs and ₹ 4.25 lacs respectively.
(v) Tax rate was $30 \%$ in all the years.
(vi) The goodwill shall be revalued based on 4 years purchase of average super profits of last three years.
(vii) The normal expectation in the industry is $10 \%$.

Calculate the fair value of shares of MSL Limited.

## Answer

1. Calculation of Capital Employed ₹ in lacs

|  | $2011-12$ | $2012-13$ | $2013-14$ |
| :--- | ---: | ---: | ---: |
| Tangible assets (Refer W.N.) | 13.08 | 14.17 | 15.58 |
| Inventories | 6.32 | 8.47 | 10.68 |
| Other current assets | $\underline{3.71}$ | $\underline{5.51}$ | $\underline{6.29}$ |
|  | 23.11 | 28.15 | 32.25 |
| Less: Current Liabilities | $\underline{(6.80)}$ | $\underline{(5.45)}$ | $\underline{(3.85)}$ |
| Net assets / Closing capital employed | 16.31 | 22.70 | 28.70 |


| Opening capital employed (by net worth method for the year 2011-12 $=12+2.18+4.25=18.43$ ) <br> Average capital employed (Opening capital employed + closing capital employed) / 2 | 18.43 17.37 | 16.31 19.51 | 22.70 25.70 |
| :---: | :---: | :---: | :---: |
| 2. Calculation of Future Maintainable Profit |  |  | ₹ in lacs |
|  | 2011-12 | 2012-13 | 2013-14 |
| Closing balance of Profit and Loss Account as on 31 ${ }^{\text {st }}$ March <br> Add back: Transfer to General reserve (in the year $2011-12=6.85-4.25=2.60$ ) | 2.64 | 5.95 | 8.25 |
|  | $\underline{2.60}$ | $\underline{0.90}$ | 1.25 |
|  | 5.24 | 6.85 | 9.50 |
| Less: Opening Balance | (2.18) | (2.64) | (5.95) |
| Profit after tax earned during the year | 3.06 | 4.21 | 3.55 |
| Add back: Tax @ 30\% | 1.31 | 1.80 | 1.52 |
| Profit before tax | 4.37 | 6.01 | 5.07 |
| Add back: Amortisation of goodwill (see assumption) | - | 1.00 | 1.00 |
| Less: Extra depreciation on upward revaluation | (0.12) | (0.13) | (0.175) |
|  | 4.25 | 6.88 | 5.895 |
| Add: Upward valuation of closing inventories Less: Upward valuation of opening inventories | 0.04 | 1.13 | 2.17 |
|  | - | (0.04) | (1.13) |
|  | 4.29 | 7.97 | 6.94 |
| Less: Tax @ 30\% | (1.29) | (2.39) | (2.08) |
| Future Maintainable Profit | 3.00 | 5.58 | 4.86 |
| 3. Calculation of Goodwill |  |  | $₹$ in lacs |
|  | 2011-12 | 2012-13 | 2013-14 |
| Future Maintainable Profit | 3.00 | 5.58 | 4.86 |
| Less: Normal profit @ 10\% of Average capital employed | (1.74) | (1.95) | (2.57) |
| Super Profit | 1.26 | 3.63 | 2.29 |
| Average super profit (1.26 + $3.63+2.29) / 3$ |  |  | 2.39 |
| Goodwill ( $2.39 \times 4$ years) |  |  | 9.56 |

## 4. For valuation of shares as per fair value method

A. Value of an Equity Share on net assets basis
₹ in lacs

| Net assets as on 2013-14 excluding goodwill | 28.70 |
| :--- | ---: |
| Add: Goodwill | $\underline{9.56}$ |
| Total net assets | $\underline{38.26}$ |
| Number of equity shares | 12,000 shares |

Value of an Equity Share on net assets basis $=\frac{38,22,000}{12,000}=₹ 318.83$
B. Value of an equity share on yield basis

|  | $₹$ in lacs |
| :--- | ---: |
| Average Future Maintainable Profit [(3.00 $+5.58+4.86) / 3]$ |  |
| Less: Transfer to General Reserve - Average transfer |  |
| $\quad[(2.60+0.90+1.25) / 3]$ | 4.48 |
| Profit available to equity shareholders |  |
| Capitalised value of the profit $=\frac{2.90}{10} \times 100$ | $\underline{(1.58)}$ |

Number of Equity Shares $=12,000$ shares
Value of an equity share on yield basis $=\frac{29,00,000}{12.000}=₹ 241.67$
Fair value of an equity share
$=\left(\frac{\text { Value of share as per Net assets method }+ \text { Value of share as per yield method }}{2}\right)$

$$
=\frac{318.83+241.67}{2}=₹ 280.25 \text { per share }
$$

## Working Note:

Value of Tangible Assets for the purpose of calculation of Capital Employed

|  | $2011-12$ | $2012-13$ | $2013-14$ |
| :--- | ---: | ---: | ---: |
| Tangible asset as per the Balance Sheet | 12.00 | 13.00 | 14.00 |
| Add: Upward increase in the value of the asset | $\frac{1.20}{13.20}$ | $\underline{1.30}$ | $\frac{1.75}{15.30}$ |
|  | $\underline{(0.12)}$ | $\underline{(0.13)}$ | $\underline{(0.175)}$ |
| Less: Additional depreciation on the increased <br> value of the asset | $\underline{14.08}$ | $\underline{14.17}$ | $\underline{15.58}$ |

## Assumption:

1. Original cost of Goodwill is assumed as $₹ 6.30$ lacs only. However, this goodwill has no relevance in future. Therefore, it is a non-recurring item. Hence, while computing future maintainable profit the amortisation of goodwill has been reverted back.
2. Since every year transfer to General reserve was made, so we have also made the necessary adjustment while calculating the profit available to equity shareholders. However, from the information given in the question it was clear that no fixed amount has been transferred to General reserve every year. Therefore, in the absence of the information transfer to General Reserve has been taken as an average of transfers of last 3 years.
Note: The solution given above has been done on the assumption that goodwill is calculated on the basis of Average capital employed. If the solution is done on the basis of closing capital employed then the value of goodwill will be ₹ 8.88 lacs and fair value of an equity share will be ₹ 277.42 per share.

## Question 23

Following information is given of the two companies for the year ended $31^{\text {st }}$ March, 2015:

| Particulars | Company A <br> ₹ in lakhs | Company B <br> ₹ in lakhs |
| :--- | ---: | ---: |
| Equity shares of ₹ 100 each | 12.00 | 15.00 |
| $10 \%$ Preference shares of ₹ 100 each | 9.00 | 6.00 |
| Profit after tax | 4.50 | 4.50 |

Assuming market expectation is $15 \%$ and $80 \%$ of the profits are distributed, what would you pay for the equity shares of the company, if
(i) You are buying in a small lot?
(ii) You are buying controlling interest is the company?

## Answer

(i) Buying a small lot of equity shares: If the purpose of valuation is to provide data base to aid a decision of buying a small lot (non-controlling position) of the company, dividend capitalization method is most appropriate. Under this method, value of an equity share will be:

Dividend per share/Market capitalization rate $\times 100$
Company A: $(24 / 15) \times 100=₹ 160$ per eq. share
Company B : $(20.80 / 15) \times 100=₹ 138.67$ per eq. share
(ii) Buying controlling interest in the company: If the purpose of valuation is to provide data base to aid a decision of buying controlling interest in the company, EPS method is most appropriate. Under this method, value of an equity share will be:-

Earnings per share/Market capitalization rate $\times 100$
Company A: (30/15) x $100=₹ 200$ per eq. share
Company B : $(26 / 15) \times 100=₹ 173.33$ per eq. share

## Working Note:

Calculation of dividend

|  | Company A <br> ₹ in lakhs | Company B <br> ₹ in lakhs |
| :--- | ---: | ---: |
| Profit after tax | 4.50 | 4.50 |
| Less: Preference dividend | 0.90 | 0.60 |
|  | 3.60 | 3.90 |
| No. of shares | 12,000 | 15,000 |
| Earnings for equity share holders | 30.00 | 26.00 |
| Dividend (80\%) | 24.00 | 20.80 |

## Valuation of Business

## Question 24

Timby Ltd. is in the business of making sports equipment. The Company operates from Thailand. To globalise its operations, Timby has identified Fine Toys Ltd. an Indian Company, as a potential takeover candidate. After due diligence of Fine Toys Ltd. the following information is available:
(a)

| Cash Flow Forecasts |  |  |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | 10 | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 |
| Fine Toys Ltd. | 24 | 21 | 15 | 16 | 15 | 12 | 10 | 8 | 6 | 3 |
| Timby Ltd. | 108 | 70 | 55 | 60 | 52 | 44 | 32 | 30 | 20 | 16 |

(b) The net worth of Fine Toys Ltd. ( $₹$ in lakhs) after considering certain adjustments suggested by the due diligence team reads as under:

| Tangible |  | 750 |
| :--- | ---: | ---: |
| Inventories |  | 145 |
| Receivables |  | $\mathbf{7 5}$ |

$\left.\begin{array}{|l|r|r|} & & \\ \text { Less: } & & 970 \\ & \text { Trade Payables } & 165\end{array}\right)$

Talks for takeover have crystalized on the following:

1. Timby Ltd. will not be able to use Machinery worth $₹ 75$ lakhs which will be disposed of by them subsequent to take over. The expected realization will be $₹ 50$ lakhs.
2. The inventories and receivables are agreed for takeover at values of ₹ 100 and ₹ 50 lakhs respectively which is the price they will realize on disposal.
3. The liabilities of Fine Toys Ltd. will be discharged in full on take over alongwith an employee settlement of ₹ 90 lakhs for the employees who are not interested in continuing under the new management.
4. Timby Ltd. will invest a sum of ₹ 150 lakhs for upgrading the Plant of Fine Toys Ltd. on takeover. A further sum of ₹ 50 lakhs will also be incurred in the second year to revamp the machine shop floor of Fine Toys Ltd.
5. The Anticipated Cash Flows (in ₹ crore) post takeover are as follows:

| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Cash Flows | 18 | 24 | 36 | 44 | 60 | 80 | 96 | 100 | 140 | 200 |

You are required to advise the management the maximum price which they can pay per share of Fine Toys Ltd. if a discount factor of 20 per cent is considered appropriate.

## Answer

Calculation of Maximum Price that can be quoted for takeover of Fine Toys Ltd.

|  | ₹ in lakhs | ₹ in lakhs |
| :--- | ---: | ---: |
| Present (Discounted) value of incremental cash flows |  | $7,845.02$ |
| (Refer Working Note) |  |  |
| Add: | Proceeds from disposal of fixed assets | 50.00 |
|  | Proceeds from disposal of inventories | 100.00 |
|  | Receipts from Trade Receivables | $\underline{50.00}$ |
|  |  |  |
|  |  |  |
| Less: | Settlement of Trade Payables | 165.00 |
| $\quad$ Bank Loans | 250.00 |  |


| Employee settlement | 90.00 |  |
| :---: | :---: | :---: |
| Renovation of Plant | 150.00 |  |
| Revamp of machine shop floor (₹ 50 lakhs $\times 0.6944$ * | 34.72 | (689.72) |
| Maximum value that can be offered |  | 7,355.30 |
| Maximum price per share of Fine Toys Ltd. (₹ 7,355.30 lakhs / 55,500 shares) ₹ 13,252.79 |  |  |

Working Note:
Present Value of Incremental Cash Flows
(₹ in lakhs)

| Year | Cash flow after <br> takeover | Cash flows <br> before takeover | Incremental <br> Cash flows | Discount <br> factor @ 20\% | Discounted <br> Cash flows |
| :---: | ---: | ---: | ---: | ---: | ---: |
| 1 | 1,800 | 1600 | 200 | 0.8333 | 166.66 |
| 2 | 2,400 | 2000 | 400 | 0.6944 | 277.76 |
| 3 | 3,600 | 3000 | 600 | 0.5787 | 347.22 |
| 4 | 4,400 | 3200 | 1200 | 0.4823 | 578.76 |
| 5 | 6,000 | 4400 | 1600 | 0.4019 | 643.04 |
| 6 | 8,000 | 5200 | 2800 | 0.3349 | 937.72 |
| 7 | 9,600 | 6000 | 3600 | 0.2791 | $1,004.76$ |
| 8 | 10,000 | 5500 | 4500 | 0.2326 | $1,046.70$ |
| 9 | 14,000 | 7000 | 7000 | 0.1938 | $1,356.60$ |
| 10 | 20,000 | 10800 | 9200 | 0.1615 | $\underline{1,485.80}$ |

## Question 25

The summarized Balance Sheet of $R$ Ltd. for the year ended on 31st March, 2013, 2014 and 2015 are as follows:

|  | (₹ in thousands) |  |  |
| :--- | ---: | ---: | ---: |
| Liabilities | 31.3 .2013 | 31.3 .2014 | 31.3 .2015 |
| $3,20,000$ equity shares of ₹10 each, fully paid | 3,200 | 3,200 | 3,200 |
| General reserve | 2,400 | 2,800 | 3,200 |
| Profit and Loss account | 280 | 320 | 480 |
| Trade Payables | 1,200 | 1,600 | 2,000 |
|  | 7,080 | 7,920 | 8,880 |

[^5]| Assets |  |  |  |
| :--- | ---: | ---: | ---: |
| Goodwill | 2,000 | 1,600 | 1,200 |
| Building and Machinery less, depreciation | 2,800 | 3,200 | 3,200 |
| Inventory | 2,000 | 2,400 | 2,800 |
| Trade Receivables | 40 | 320 | 880 |
| Bank balance | 240 | 400 | 800 |
|  | 7,080 | 7,920 | 8,880 |

Additional information:
(a) Actual valuations were as under

| Building and machinery less, depreciation | 3,600 | 4,000 | 4,400 |
| :--- | ---: | ---: | ---: |
| Inventory | 2,400 | 2,800 | 3,200 |
| Net profit (including opening balance after <br> writing off depreciation, goodwill, tax provision |  |  |  |
| and transferred to general reserve) | 840 | 1,240 | 1,640 |

(b) Capital employed in the business at market value at the beginning of 2012-13 was $₹ 73,20,000$ which included the cost of goodwill. The normal annual return on average capital employed in the line of business engaged by $R$ Ltd. is $12 \frac{1}{2} \%$.
(c) The balance in the general reserve on $1^{\text {st }}$ April, 2012 was ₹ 20 lakhs.
(d) The goodwill shown on 31.3.2013 was purchased on 1.4.2012 for ₹ 20 lakhs on which date the balance in the Profit and Loss account was ₹ $2,40,000$. Find out the average capital employed in each year.
(e) Goodwill is to be valued at 5 year's purchase of Super profit (Simple average method). Find out the total value of the business as on 31.3.2015.
Answer

| Total value of business | $₹$ |
| :--- | ---: |
| Total net Asset as on 31.3.2015 | $84,80,000$ |
| Less: Goodwill as per Balance Sheet | $(12,00,000)$ |
| Add: Goodwill as calculated in Working Note 2 | $\underline{41,12,500}$ |
| Value of Business | $1,13,92,500$ |

## Working Notes:

1. Capital Employed at the end of each year

|  | $\begin{array}{r} 31 \cdot 3 \cdot 2013 \\ ₹ \end{array}$ | 31.3.2014 | $\begin{array}{r} 31.3 .2015 \\ ₹ \end{array}$ |
| :---: | :---: | :---: | :---: |
| Goodwill | 20,00,000 | 16,00,000 | 12,00,000 |
| Building and Machinery (Revaluation) | 36,00,000 | 40,00,000 | 44,00,000 |
| Inventory (Revalued) | 24,00,000 | 28,00,000 | 32,00,000 |
| Trade Receivables | 40,000 | 3,20,000 | 8,80,000 |
| Bank Balance | 2,40,000 | 4,00,000 | 8,00,000 |
| Total Assets | 82,80,000 | 91,20,000 | 104,80,000 |
| Less: Trade Payables | (12,00,000) | (16,00,000) | $\underline{(20,00,000)}$ |
| Closing Capital | 70,80,000 | 75,20,000 | 84,80,000 |
| Add: Opening Capital | 73,20,000 | 70,80,000 | 75,20,000 |
| Total | 1,44,00,000 | 1,46,00,000 | 1,60,00,000 |
| Average Capital | 72,00,000 | 73,00,000 | 80,00,000 |

Since the goodwill has been purchased, it is taken as a part of Capital employed.
2. Valuation of Goodwill

|  | Future Maintainable Profit | 31.3.2013 | 31.3.2014 | 31.3.2015 |
| :---: | :---: | :---: | :---: | :---: |
|  | Net Profit as given | 8,40,000 | 12,40,000 | 16,40,000 |
|  | Less: Opening Balance | (2,40,000) | $(2,80,000)$ | $(3,20,000)$ |
|  | Adjustment for Valuation of Opening Inventory |  | $(4,00,000)$ | $(4,00,000)$ |
|  | Add: Adjustment for Valuation of closing inventory | 4,00,000 | 4,00,000 | 4,00,000 |
|  | Goodwill written off |  | 4,00,000 | 4,00,000 |
|  | Transferred to General Reserve | 4,00,000 | 4,00,000 | 4,00,000 |
|  | Future Maintainable Profit | 14,00,000 | 17,60,000 | 21,20,000 |
|  | Less: $12.50 \%$ Normal Return | (9,00,000) | $(9,12,500)$ | $(10,00,000)$ |
| (ii) | Super Profit | 5,00,000 | 8,47,500 | 11,20,000 |

(iii) Average Super Profit $=₹(5,00,000+8,47,500+11,20,000) \div 3=₹ 8,22,500$
(iv) Value of Goodwill at five years' purchase $=₹ 8,22,500 \times 5=₹ 41,12,500$.

## Question 26

NRPL (Nuclear Reactors Private Limited) is engaged in the business of design and construction of nuclear reactors that are supplied exclusively to the Atomic Energy Department. The core component of such reactors is outsourced by NRPL from FIL (Fusion Industrials Ltd.) the sole manufacturer of this item. NRPL wants to gain leadership in this industry and seeks to take over FIL. NRPL estimates that its Goodwill in the industry will increase by a minimum of ₹ 300 crores consequent on the acquisition. NRPL has made the following calculation of the economic benefits presently available and that foreseen as a result of the acquisition.
(i) Projected Cash Flows of NRPL for the next 5 years:

| Year | 1 | 2 | 3 | 4 | 5 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Cash flow (₹ in crores) | 1,000 | 1,500 | 2,000 | 2,500 | 3,000 |

(ii) Projected Cash Flow of FIL for the next 5 years.

| Year | 1 | 2 | 3 | 4 | 5 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Cash flow (₹ in crores) | 400 | 400 | 600 | 800 | 1,000 |

(iii) Audited net worth of FIL
$&{\text { ₹ in crores }} \\{\text { Fixed assets }} &{2,000} \\{\text { Investments (non-trade) }} &{1,000} \\{\text { Current assets }} &{\underline{1,000}} \\{\text { Total }} &{4,000} \\{\text { Current liabilities }} &{\underline{1,000}} \\{\text { Net worth }} &{\underline{3,000}} \end{array}$
(iv) Other information:
(a) $10 \%$ of the fixed assets of FIL will not be required in the event of the acquisition and the same has ready buyers for ₹ 100 crore.
(b) Current Assets include surplus inventory of ₹ 20 crore that can realize ₹ 30 crore.
(c) Investments have a ready marked for ₹ 1,500 crore.
(d) The current liabilities are to be paid off immediately; ₹ 510 crores are payable on account of a compensation claim awarded against FIL, which has been treated as a contingent liability in the accounts on which 20 percent was provided for.
(v) NRPL has estimated the combined cash flows post merger as under:

| Year | 1 | 2 | 3 | 4 | 5 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Cash flow (₹ in crores) | 1,500 | 2,000 | 2,500 | 3,000 | 3,500 |

You are required to advise NRPL the maximum value it can pay for takeover of FIL; also show the current valuation of FIL as a 'Stands Alone' entity. The Discount rate of $15 \%$ is advised appropriate, values for which are given below:

| Year | P.V |
| :---: | :---: |
| 1 | 0.870 |
| 2 | 0.756 |
| 3 | 0.658 |
| 4 | 0.572 |
| 5 | 0.497 |

## Answer

(1) Calculation of operational synergy expected to arise out of merger
(₹ in crores)

| Year | 1 | 2 | 3 | 4 | 5 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Projected cash flows of NRPL <br> after merger with FIL | 1,500 | 2,000 | 2,500 | 3,000 | 3,500 |
| Less: Projected cash flows of <br> NRPL Ltd. without merger | $\underline{(1,000)}$ | $\underline{(1,500)}$ | $\underline{(2,000)}$ | $\underline{(2,500)}$ | $\underline{(3,000)}$ |
| $\underline{500}$ | $\underline{500}$ | $\underline{500}$ |  |  |  |

(2) Valuation of FIL in case of merger

| Year | Cash Flows from <br> operations (₹ in crores) | Discount Factor | Discounted Cash Flow <br> (₹ in crores) |
| :---: | :---: | :---: | :---: |
| 1 | 500 | 0.870 | 435.00 |
| 2 | 500 | 0.756 | 378.00 |
| 3 | 500 | 0.658 | 329.00 |
| 4 | 500 | 0.572 | 286.00 |
| 5 | 500 | 0.497 | $\underline{248.50}$ |
|  |  |  | $\underline{1,676.50}$ |

(3) Maximum value to be quoted

|  | ₹ in crores | $\begin{array}{r} ₹ \text { in } \\ \text { crores } \end{array}$ |
| :---: | :---: | :---: |
| Value as per discounted cash flows from operations |  | 1,676.50 |
| Add: Increase in goodwill of NRPL on acquisition of FIL |  | 300 |
|  |  | 1,976.50 |
| Add: Cash to be collected immediately by disposal of assets: |  |  |
| Fixed Assets | 100 |  |
| Investments | 1,500 |  |
| Inventory | 30 | 1,630.00 |
|  |  | 3,606.50 |
| Less: Current liabilities (1,000-102) (See Note below) | 898 |  |
| Compensations claim | 510 | (1,408.00) |
|  |  | 2,198.50 |

So, NRPL can quote as high as ₹ $2,198.50$ crores for taking over the business of FIL.
(4) Valuation of FIL ignoring merger (as a 'Stand Alone' entity)

| Year | Cash Flows | Discount Factor | Discounted Cash Flow |
| :---: | :---: | :---: | :---: |
|  | (₹ in crores) |  | (₹ in crores) |
| 1 | 400 | 0.870 | 348.00 |
| 2 | 400 | 0.756 | 302.40 |
| 3 | 600 | 0.658 | 394.80 |
| 4 | 800 | 0.572 | 457.60 |
| 5 | 1,000 | 0.497 | $\underline{497.00}$ |
|  |  |  | $\underline{1,999.80}$ |

Note: As per adjustment (d) given in point (iv), Provision of ₹ 102 crores (i.e. $20 \%$ on ₹ 510 crores) was made for contingent liabilities. It implies that this provision is included in the current liabilities covered under point (iii). Therefore, payment of current liabilities has been paid after deduction of the provision amount of ₹ 102 crores and full payment of contingent liability of ₹ 510 crores has been made to avoid double payment of same item.

## Question 27

The summarized Balance Sheet of Rose Limited for the year ended on $31^{\text {st }}$ March, 2013, 2014 and 2015 are as follows:

|  | \begin{tabular}{\|c|}
\hline
\end{tabular} (₹ in thousands) |  |  |
| :--- | ---: | ---: | ---: |
|  | 31st March, 2013 | 31st March 2014 | 31st March 2015 |
| Liabilities |  |  |  |
| 6,40,000, Equity shares of ₹10 | 6,400 | 6,400 | 6,400 |
| each fully paid up |  |  |  |
| General Reserves | 4,800 | 5,600 | 6,400 |
| Profit and Loss Account | 560 | 640 | 960 |
| Trade Payable | 2,400 | 3,200 | 4,000 |
| Total |  | 14,160 | 15,840 |

## Additional Information:

(i) Actual valuations were as under:

| Tangible Assets | 7,200 | 8,000 | 8,800 |
| :--- | :--- | :--- | :--- |
| Inventories | 4,800 | 5600 | 6,400 |
| Net Profit (Including Opening Balance after writing off | 1,680 | 2,480 | 3,280 |
| depreciation, goodwill, tax provision and transfers to |  |  |  |
| general reserves) |  |  |  |

(ii) Capital employed in the business at market value at the beginning of 2012-13 was ₹ $1,46,40,000$ which included cost of goodwill. The normal annual return on average capital employed in the line of business in which Rose Limited is engaged is $12.50 \%$.
(iii) The balance in general reserve as on 1st April, 2012 was ₹ 40 lacs.
(iv) The goodwill shown as on $31^{\text {st }}$ March, 2013 was purchased on $1^{\text {st }}$ April, 2012 for ₹ 40 lacs and the balance in profit and loss account as on $1^{\text {st }}$ April, 2012 was $₹ 4,80,000$.
(v) Goodwill is to be valued at 5 years' purchase of super profit by using simple average method.
Find out the average capital employed in each year and total value of business as on 31 ${ }^{\text {st }}$ March, 2015.

## Answer

Total value of business as on 31.03.2015

|  | $₹$ <br> in |
| :--- | ---: |
| thousands |  |$|$| 6,960 |
| :--- |
| Closing Capital Employed as on 31.3.2015 |
| Less: Goodwill appearing in the Balance Sheet as purchased goodwill |
| Add: Goodwill |
| Total Value of Business |
| $\underline{8,225}$ |

## Working Notes:

1. Calculation of Average Capital Employed

|  | $\begin{array}{r} \hline \text { 31.3.2013 } \\ \text { Fin } \\ \text { thousands } \end{array}$ | 31.3.2014 ₹in <br> thousands | 31.3.2015 <br> ₹ in thousands |
| :---: | :---: | :---: | :---: |
| Purchased Goodwill* | 4,000 | 3,200 | 2,400 |
| Tangible Assets | 7,200 | 8,000 | 8,800 |
| Inventories | 4,800 | 5,600 | 6,400 |
| Trade Receivables | 80 | 640 | 1,760 |
| Cash \& Cash Equivalents | 480 | 800 | 1,600 |
|  | 16,560 | 18,240 | 20,960 |
| Less: Trade payables | $\underline{(2,400)}$ | $(3,200)$ | (4,000) |
| Closing Capital Employed | 14,160 | 15,040 | 16,960 |
| Add: Opening Capital Employed | 14,640 | 14,160 | 15,040 |
| Total | $\underline{28,800}$ | 29,200 | 32,000 |
| Average Capital Employed (ACE) | $\underline{14,400}$ | 14,600 | 16,000 |

*Since the goodwill has been purchased, it is taken as a part of capital employed. However, writing off of the goodwill is an extra-ordinary item, therefore not considered while calculating Future Maintainable Profit.
2. Valuation of Goodwill
(i) Future Maintainable Profit

|  | $31.3 .2013$ $\square$ thousands | 31.3.2014 <br> ₹ in thousands | $31.3 .2015$ <br> ₹ in thousands |
| :---: | :---: | :---: | :---: |
| Future Maintainable Profit | 1,680 | 2,480 | 3,280 |
| Less: Opening Profit | (480) | (560) | (640) |
| Add: Appreciation of closing inventory | 800 | 800 | 800 |


|  | Less: Appreciation of opening inventory |  | (800) | (800) |
| :---: | :---: | :---: | :---: | :---: |
|  | Add: Transferred to General Reserve | 800 | 800 | 800 |
|  | Goodwill written off |  | 800 | 800 |
|  |  | 2,800 | 3,520 | 4,240 |
|  | Less: Normal Return @ 12.5\% on ACE | (1,800) | $(1,825)$ | $\underline{(2,000)}$ |
| (ii) | Super Profit | 1,000 | 1,695 | 2,240 |

(iii) Average Super Profit $=\left\lfloor\frac{1,000+1,695+2,240}{3}\right\rfloor=1,645$ thousands
(iv) Value of Goodwill at five years' purchase

$$
=₹ 1,645 \text { thousands } \times 5=₹ 8,225 \text { thousands. }
$$

## Exercise

## Question 1

The summarised Balance Sheets of $X$ Ltd. are as follows:

|  |  | (₹ in lakhs) |
| :--- | ---: | ---: |
| Liabilities | As at 31.3 .2014 | As at 31.3 .2015 |
| Share Capital | $1,000.0$ | $1,000.0$ |
| General Reserve | 800.0 | 850.0 |
| Profit and Loss Account | 120.0 | 175.0 |
| Term Loans | 370.0 | 330.0 |
| Trade Payables | 70.0 | 90.0 |
| Provision for Tax | 22.5 | 25.0 |
| Proposed Dividend | $\underline{200.0}$ | $\underline{250.0}$ |
|  | $\underline{2,582.5}$ | $\underline{2,720.0}$ |
| Assets | $1,600.0$ |  |
| Fixed Assets and Investments (Non-trade) | 550.0 | $1,800.0$ |
| Inventory | 340.0 | 600.0 |
| Trade Receivables | $\underline{92.5}$ | 220.0 |
| Cash and Bank | $\underline{2,582.5}$ | $\underline{100.0}$ |
|  | $\underline{2,720.0}$ |  |

## Other Information:

1. Current cost of fixed assets excluding non-trade investments on 31.3.2014 ₹ 2,200 lakhs and on 31.3.2015 ₹ $2,532.8$ lakhs.
2. Current cost of inventory on 31.3.2014 ₹ 670 lakhs and on 31.3.2015 ₹ 750 lakhs.
3. Non-trade investments in $10 \%$ government securities ₹ 490 lakhs.
4. Trade Receivables include foreign exchange Trade Receivables amounting to \$ 70,000 recorded
at the rate of $\$ 1=₹ 17.50$ but the closing exchange rate was $\$ 1=₹ 21.50$.
5. Trade Payables include foreign exchange Trade Payables amounting to \$ 1,20,000 recorded at the rate of $\$ 1=₹ 16.50$ but the closing exchange rate was $\$ 1=₹ 21.50$.
6. Profit included ₹ 120 lakhs being government subsidy which is not likely to recur.
7. ₹ 247 lakhs being the last instalment of $R$ and $D$ cost were written off the profit and loss account. This expenditure is not likely to recur.
8. Tax rate during 2014-2015 was $50 \%$ effective future tax rate is estimated at $40 \%$.
9. Normal rate of return is expected at $15 \%$.

Based on the information furnished, Mr. Iral, a director contends that the company does not have any goodwill. Examine his contention.
[Answer: Capital employed as at 31.3 .14 and 31.3 .15 will be $₹ 2840$ and $₹ 3,154.6$ lakhs respectively; average capital employed ₹ 2,997.3 lakhs; Future maintainable profit ₹ 488.88 lakhs; Goodwill ₹ 39.28 lakhs]

## Question 2

Capital structure of Lot Ltd. as at 31.3.2015 as under:

|  | (₹ in lakhs) |
| :--- | ---: |
| Equity share capital | 10 |
| $10 \%$ preference share capital | 5 |
| $15 \%$ debentures | 8 |
| Reserves | 4 |

Lot Ltd. earns profits of ₹ 5 lakhs annually on an average before deduction of interest on debentures and income tax which works out to 40\%.

Normal return on equity shares of companies similarly placed is $12 \%$ provided:
(a) Profit after tax covers fixed interest and fixed dividends at least 3 times.
(b) Capital gearing ratio is .75 .
(c) Yield on share is calculated at 50\% of profits distributed and at 5\% on undistributed profits.

Lot Ltd. has been regularly paying equity dividend of $10 \%$.
Compute the value per equity share of the company considering the paid up value of ₹ 100 per share.
[Answer: Profit for calculation of interest and fixed dividend coverage ₹ 3,48,000; Calculation of interest and fixed dividend coverage: $\frac{3,48,000}{1,70,000}=2.05$ times; Capital gearing ratio:
$\frac{13,00,000}{14,00,000}=0.93$ (approximately) ; Yield on equity shares: $\frac{53,900}{10,00,000} \times 100=5.39 \%$; Expected yield
of equity shares: 13.00 ; Value per equity share: $\left.=\frac{5.39}{13.00} \times ₹ 100=₹ 41.46\right]$

## Question 3

Write short notes on:
(i) Difficulties in brand accounting
(ii) Market value model of business valuation
(iii) Cost approach of valuation

## Question 4

From the following particulars of three companies, ascertain the value of goodwill. Terms and conditions are as follows:
(i) Assets are to be revalued.
(ii) Goodwill is to be valued at four years' purchase of average super profits for three years. Such average is to be calculated after adjustment of depreciation at ten per cent on the amount of increase/decrease on revaluation of fixed assets. Income tax is to be ignored.
(iii) Normal profit on capital employed is to be taken at 10 per cent, capital employed being considered on the basis of net revalued amounts of tangible assets.
The summarized Balance Sheets and relevant information are given below:

| (₹ in lakhs) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Liabilities | P Ltd. | Q Ltd. | R Ltd. | Assets | P Ltd. | Q Ltd. | R Ltd. |
| Equity shares of ₹ 10 each | 12.00 | 14.00 | 6.00 | Goodwill |  | 1.00 |  |
| Reserves | 2.00 | 1.00 | 2.00 | Net tangible block | 16.00 | 12.00 | 10.00 |
| 10\% Debentures | 4.00 | - | 2.00 | Current assets | 6.00 | 5.00 | 2.00 |
| Trade Payables | 4.00 | 3.00 | $\underline{2.00}$ |  |  |  |  |
|  | $\underline{22.00}$ | $\underline{18.00}$ | $\underline{12.00}$ |  | $\underline{22.00}$ | 18.00 | 12.00 |


|  | PLtd. | Q Ltd. | RLtd. |
| :--- | ---: | ---: | ---: |
|  | $F$ | $₹$ | $F$ |
| Revaluation of tangible block | $20,00,000$ | $10,00,000$ | $12,00,000$ |
| Revaluation of current assets | $7,00,000$ | $2,80,000$ | $1,60,000$ |
| Average annual profit for three years before |  |  |  |
| charging debenture interest |  |  |  |

[Answer: Goodwill of $P$ Ltd. $₹ 7,60,000, Q$ Ltd. and $R$ Ltd. Nil. Capital employed of $P$ Ltd. $₹$ 19,00,000, Q Ltd. ₹ $9,80,000$ and R Ltd. ₹ $9,60,000$ ]


[^0]:    * Loss amounting ₹ 13,75,000 for the year 2010-2011 has not been considered in calculation of weighted average profit assuming that the loss was due to abnormal conditions.
    ** Additional provision for taxation $5 \%$ of $₹ 70,83,333$ ( $₹ 42,50,000 / 60 \%$ ) has also been created assuming that the necessary rectification is being done in the financial statements for the year 2014-2015.

[^1]:    * Normal rate of return has been computed by dividend yield method.

[^2]:    *It has been assumed that estimated bad debts would not be relevant for estimating values under bases (a) and (b).

[^3]:    * Note: Candidates can also arrive at the cum-dividend value of shares by calculating the percentage of proposed dividend of equity shares to paid-up capital and adding that percentage of paid-up value of each share to ex-dividend value of equity shares.

[^4]:    * Furniture is assumed to be purchased at the beginning of the year and therefore, depreciation is charged for the whole year in 2012.

[^5]:    * Discount factor of year $2 @ 20 \%$.

